Department of the Treasury

Internal Revenue Service

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public.

▶ Information about Form 990 and its instructions is at www.irs.gov/form990.

Open to Public Inspection

OMB No. 1545-0047

| <u> </u> | ror un | e 20 is calendar year, or tax year beginning 00 | L 1, 2015 and | ending o | UN 30, 2016 | | | | | |
|--------------------------------|--------------------|---|--|----------------------|--------------------------|---------------------------|--------------|--|--|--|
| В | Check if applicabl | C Name of organization | | | D Employer ident | ification number | | | | |
| | Addre | | YLAND | | | | | | | |
| | Name chang | e Doing business as | | | 52-05 | 591664 | | | | |
| | Initial return | Number and street (or P.O. box if mail is not deli- | vered to street address) | Room/suite | E Telephone numb | oer | | | | |
| | Final return | | , | | | (410)737-2600 | | | | |
| | termin ated | City or town, state or province, country, and 2 | ZIP or foreign postal code | | G Gross receipts \$ | 113,011 | ,164. | | | |
| | Amen | | 9 p | | H(a) Is this a group | return | | | | |
| F | Applic | | RICK PUENTE | | for subordinat | | No | | | |
| | pendi | SAME AS C ABOVE | | | H(b) Are all subordinate | | No | | | |
| $\overline{\mathbf{T}}$ | Tav.av | | ◀ (insert no.) 4947(a)(1) | or 527 | 7 | a list. (see instruction | | | | |
| | | te: WWW.BISM.ORG | (mooremos) 10 17 (a)(1) | 01 021 | H(c) Group exempt | • | 3) | | | |
| | | | sociation Other | I Vear | | M State of legal domicil | le. MD | | | |
| | art I | Summary | outer p | L i cai | or formation. 1900 | W State of legal doffilen | 0.110 | | | |
| | T | Briefly describe the organization's mission or most | significant activities: SEE SC | HEDIILE O | | | | | | |
| Governance | ' | briefly describe the organization's mission of most | significant activities. DEE DE | | <u> </u> | | | | | |
| nar | 2 | Check this box if the organization discon | tinuad ita anaratiana ar diana | and of more | than 25% of its not | acceta | | | | |
| Ver | 3 | • | · | | ı | 1 | 11 | | | |
| Ĝ | 3 | Number of voting members of the governing body (| . , , , , , , , , , , , , , , , , , , , | | | | 11 | | | |
| ∞ ∞ | " | Number of independent voting members of the gov | | | | | 554 | | | |
| ţį | | Total number of individuals employed in calendar y | | | | | 11 | | | |
| Activities & | | Total number of volunteers (estimate if necessary) | | | | | 0. | | | |
| Ac | | Total unrelated business revenue from Part VIII, col | | | | | 0. | | | |
| | d | Net unrelated business taxable income from Form 9 | 990-1, line 34 | | | + | | | | |
| | | 0 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | | | Prior Year | Current Year | | | | |
| Revenue | 8 | Contributions and grants (Part VIII, line 1h) | | | 810,060 | | <u> </u> | | | |
| Ven | 9 | | | 430,320 | | ,289. | | | | |
| Be | 10 | Investment income (Part VIII, column (A), lines 3, 4, | | 219,298 8,745,655 | , | | | | | |
| | | | Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) | | | | | | | |
| | | Total revenue - add lines 8 through 11 (must equal | | | 10,205,333 | | <u> </u> | | | |
| | | Grants and similar amounts paid (Part IX, column (A | | | | 0. | 0. | | | |
| | | Benefits paid to or for members (Part IX, column (A) | | | |). | 0. | | | |
| es | 15 | Salaries, other compensation, employee benefits (F | | | 5,090,828 | | | | | |
| Expenses | 16a | Professional fundraising fees (Part IX, column (A), li | | | (|). | 0. | | | |
| χ | b | Total fundraising expenses (Part IX, column (D), line | | | | | | | | |
| ш | 17 | Other expenses (Part IX, column (A), lines 11a-11d, | | | 5,160,131 | _ | | | | |
| | 18 | Total expenses. Add lines 13-17 (must equal Part IX | (, column (A), line 25) | | 10,250,959 | | | | | |
| | 19 | Revenue less expenses. Subtract line 18 from line | 12 | | -45,626 | | <u>,415.</u> | | | |
| SOF | | | | Ве | ginning of Current Yea | | | | | |
| sset | 20 | | | | 47,514,662 | _ | | | | |
| Net Assets or Find Balances | 21 | Total liabilities (Part X, line 26) | | | 29,334,998 | | | | | |
| 챨 | 22 | Net assets or fund balances. Subtract line 21 from | line 20 | | 18,179,664 | 20,016 | <u>,111.</u> | | | |
| | art II | Signature Block | | | | | | | | |
| | | Ities of perjury, I declare that I have examined this return, i | | | | my knowledge and belief | i, it is | | | |
| true | e, correc | t, and complete. Declaration of preparer (other than officer |) is based on all information of w | hich preparer | has any knowledge. | | | | | |
| | | Signature of officer | | | Doto | | | | | |
| Sig | | , | | | Date | | | | | |
| He | re | HOLLY BETH STANLEY, CHIEF ACCOUNTS | NG OFFICER | | | | | | | |
| | | Type or print name and title | | | Doto I | T I DTIN | | | | |
| _ | | 1 | Preparer's signature | ا | Date Check if | PTIN | | | | |
| Pai | | JULIA FLANNERY, CPA | | | self-emp | · · | | | | |
| | parer | Firm's name RSM US LLP | | | Firm's EIN | 42-0714325 | | | | |
| Use | Only | Firm's address 100 INTERNATIONAL DRIVE, | SUITE 1400 | | | | | | | |
| | | BALTIMORE, MD 21202 | | | Phone no.41 | LO-246-9300 | | | | |
| Ма | y the II | RS discuss this return with the preparer shown above | ve? (see instructions) | | | X Yes | No | | | |

| Pai | rt III Statement of Program Service Accomplishments | |
|-----|---|-------------------|
| | Check if Schedule O contains a response or note to any line in this Part III | X |
| 1 | Briefly describe the organization's mission: TO PROVIDE STABLE CAREER OPPORTUNITIES, INNOVATIVE REHABILITATION | |
| | PROGRAMS, QUALITY PRODUCTS AND SERVICES, AND TO DEVELOP RESOURCES FOR | |
| | TRAINING AND EDUCATION. | |
| | | |
| 2 | Did the organization undertake any significant program services during the year which were not listed on | |
| | the prior Form 990 or 990-EZ? | Yes X No |
| | If "Yes," describe these new services on Schedule O. | |
| 3 | Did the organization cease conducting, or make significant changes in how it conducts, any program services? | Yes X No |
| | If "Yes," describe these changes on Schedule O. | |
| 4 | Describe the organization's program service accomplishments for each of its three largest program services, as measure | d by expenses. |
| | Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the to | tal expenses, and |
| | revenue, if any, for each program service reported. | |
| 4a | | 11,085,159. |
| | INDUSTRIES DIVISION, OFFICE STORES, CUTTING & SEWING DIVISIONS, AND | |
| | VENDING PROVIDING EMPLOYMENT AND VOCATIONAL TRAINING TO APPROXIMATELY | |
| | 245 ADULT BLIND AND SEVERELY MULTIPLE DISABLED BLIND. | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| 416 | (2) | 608,289. |
| 4b | (Code:) (Expenses \$1,757,114. including grants of \$) (Revenue \$) PROGRAM FOR REHABILITATION, SOCIAL SERVICES AND VOCATIONAL TRAINING FOR | 000,203. |
| | THE ADULT BLIND AND SEVERELY MULTIPLE DISABLED. PROVIDED TRAINING TO | |
| | APPROXIMATELY 2039 BLIND INDIVIDUALS THROUGH VARIOUS PROGRAMS AND | |
| | PROVIDED AIDS & APPLIANCES TO APPROXIMATELY 364 BLIND INDIVIDUALS. | |
| | THOUSE HIS WILLIAM TO MINORIMITED TO I SHIP INSTITUTIONS. | |
| | BISM CONTINUES TO MOVE TOWARDS OUR GOAL OF PROVIDING SERVICES TO PEOPLE | |
| | OF ALL AGES WHO ARE BLIND OR VISUALLY IMPAIRED BY OFFERING THE | |
| | FOLLOWING PROGRAMS: | |
| | | |
| | YOUTH SERVICES | |
| | BISM OFFERS TWO RESIDENTIAL PROGRAMS FOR BLIND YOUTHS. THE "WORK FOR | |
| | INDEPENDENCE" PROGRAM FOR HIGH SCHOOL STUDENTS AND "INDEPENDENCE 101" | |
| 4c | (Code:) (Expenses \$ |) |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| • | | |
| 4d | , | 1 |
| 1- | (Expenses \$ including grants of \$) (Revenue \$ |) |

Form 990 (2015) BLIND INDUSTRIES & Part IV Checklist of Required Schedules

| | | | Yes | No |
|-----|---|------------|-----|----|
| 1 | Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A | 1 | х | |
| 2 | Is the organization required to complete Schedule B, Schedule of Contributors? | 2 | Х | |
| 3 | Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for | _ | | |
| | public office? If "Yes," complete Schedule C, Part I | 3 | | х |
| 4 | Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect | | | |
| | during the tax year? If "Yes," complete Schedule C, Part II | 4 | Х | |
| 5 | Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or | | | |
| | similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III | 5 | | Х |
| 6 | Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to | | | |
| | provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I | 6 | | Х |
| 7 | Did the organization receive or hold a conservation easement, including easements to preserve open space, | | | |
| | the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II | 7 | | Х |
| 8 | Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III | 8 | | Х |
| 9 | Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for | | | |
| | amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? | | | |
| | If "Yes," complete Schedule D, Part IV | 9 | | Х |
| 10 | Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V | 10 | | Х |
| 11 | If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X | | | |
| | as applicable. | | | |
| а | Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, | | | |
| | Part VI | 11a | Х | |
| b | Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total | | | |
| | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII | 11b | | Х |
| С | Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total | | | 17 |
| | assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII | 11c | | Х |
| a | Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in | 444 | | Х |
| • | Part X, line 16? If "Yes," complete Schedule D, Part IX Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X | 11d 11e | х | |
| | Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses | 116 | 21 | |
| ' | the organization's separate of consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X | 11f | х | |
| 12a | Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete | | | |
| | Schedule D, Parts XI and XII | 12a | Х | |
| b | Was the organization included in consolidated, independent audited financial statements for the tax year? | | | |
| | If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional | 12b | | Х |
| 13 | Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 13 | | Х |
| 14a | , 1 , , , | 14a | | Х |
| b | Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, | | | |
| | investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 | | | 17 |
| 4- | or more? If "Yes," complete Schedule F, Parts I and IV | 14b | | Х |
| 15 | Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any | 45 | | Х |
| 16 | foreign organization? If "Yes," complete Schedule F, Parts II and IV Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to | 15 | | Λ |
| 16 | or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV | 16 | | Х |
| 17 | Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, | | | |
| | column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I | 17 | | х |
| 18 | Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines | | | |
| | 1c and 8a? If "Yes," complete Schedule G, Part II | 18 | Х | |
| 19 | Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," | | | |
| | complete Schedule G, Part III | 19 | | Х |

Form 990 (2015) BLIND INDUSTRIES & SERVICES Part IV Checklist of Required Schedules (continued)

| | | | Yes | No |
|--------|--|-----|-----|-----|
| 20a | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H | 20a | | Х |
| b | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | 20b | | |
| 21 | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or | | | |
| | domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | | Х |
| 22 | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on | | | |
| | Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | | Х |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current | | | |
| | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete | | | |
| | Schedule J | 23 | Х | |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the | | | |
| | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete | | | |
| | Schedule K. If "No", go to line 25a | 24a | Х | |
| | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | Х |
| С | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease | | | |
| | any tax-exempt bonds? | 24c | | Х |
| | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | Х |
| 25a | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit | | | |
| | transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | Х |
| b | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and | | | |
| | that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete | | | |
| | Schedule L, Part I | 25b | | Х |
| 26 | Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or | | | |
| | former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," | | | |
| 07 | complete Schedule L, Part II | 26 | | Х |
| 27 | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial | | | |
| | contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member | 07 | | x |
| 20 | of any of these persons? If "Yes," complete Schedule L, Part III | 27 | | Α . |
| 28 | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV | | | |
| _ | instructions for applicable filing thresholds, conditions, and exceptions): A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28a | | х |
| a b | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28b | | x |
| | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, | 200 | | |
| · | director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV | 28c | | x |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M | 29 | | х |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation | | | |
| | contributions? If "Yes," complete Schedule M | 30 | | x |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? | | | |
| | If "Yes," complete Schedule N, Part I | 31 | | х |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete | | | |
| | Schedule N, Part II | 32 | | х |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations | | | |
| | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I | 33 | | х |
| 34 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and | | | |
| | Part V, line 1 | 34 | Х | |
| 35a | Did the organization have a controlled entity within the meaning of section 512(b)(13)? | 35a | | Х |
| b | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity | | | |
| | within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 | 35b | | |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? | | | |
| | If "Yes," complete Schedule R, Part V, line 2 | 36 | | х |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization | | | |
| | and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI | 37 | | Х |
| 38 | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? | | | |
| | Note. All Form 990 filers are required to complete Schedule O | 38 | X | |

52-0591664

| Pai | Check if Schedule O contains a response or note to any line in this Part V | | | |
|--------|---|--------------|----------|--------------|
| | | | Yes | No |
| 1a | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable | 63 | | |
| b | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable | 0 | | |
| С | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming | | | |
| | (gambling) winnings to prize winners? | 1c | Х | |
| 2a | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, | | | |
| | filed for the calendar year ending with or within the year covered by this return | 54 | | |
| b | If at least one is reported on line 2a, did the organization file all required federal employment tax returns? | 2b | Х | $oxed{oxed}$ |
| | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions) | | | |
| За | Did the organization have unrelated business gross income of \$1,000 or more during the year? | | | Х |
| b | If "Yes," has it filed a Form 990-T for this year? If "No," to line 3b, provide an explanation in Schedule O | 3b | <u> </u> | ↓ |
| 4a | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a | | | |
| | financial account in a foreign country (such as a bank account, securities account, or other financial account)? | 4a | | Х |
| b | If "Yes," enter the name of the foreign country: ► | _ | | |
| | See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR). | | | |
| 5a | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | | <u> </u> | X |
| b | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? | | <u> </u> | X |
| С | If "Yes," to line 5a or 5b, did the organization file Form 8886-T? | <u>5c</u> | | ₩ |
| 6a | | | | ١ |
| | any contributions that were not tax deductible as charitable contributions? | <u>6a</u> | | Х |
| b | If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts | CI- | | |
| - | were not tax deductible? | 6b | | |
| 7 | Organizations that may receive deductible contributions under section 170(c). Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor | r? 7a | | x |
| a b | If "Yes," did the organization notify the donor of the value of the goods or services provided? | | <u> </u> | <u> </u> |
| C | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required | '' | | + |
| · | to file Form 8282? | 7c | | x |
| d | If "Yes," indicate the number of Forms 8282 filed during the year | / 0 | | |
| e | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? | 7e | | х |
| f | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? | | | Х |
| g | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? | | | |
| h | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C | | | |
| 8 | Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the | | | |
| | sponsoring organization have excess business holdings at any time during the year? | 8 | | |
| 9 | Sponsoring organizations maintaining donor advised funds. | | | |
| а | Did the sponsoring organization make any taxable distributions under section 4966? | 9a | | |
| b | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? | 9b | | $oxed{oxed}$ |
| 10 | Section 501(c)(7) organizations. Enter: | | | |
| а | Initiation fees and capital contributions included on Part VIII, line 12 | | | |
| b | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities | | | |
| 11 | Section 501(c)(12) organizations. Enter: | | | |
| а | Gross income from members or shareholders | _ | | |
| b | Gross income from other sources (Do not net amounts due or paid to other sources against | | | |
| | amounts due or received from them.) | | | |
| | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? | 12a | | |
| | If "Yes," enter the amount of tax-exempt interest received or accrued during the year | - | | |
| 13 | Section 501(c)(29) qualified nonprofit health insurance issuers. | 40- | | |
| а | Is the organization licensed to issue qualified health plans in more than one state? | 13a | | |
| h | Note. See the instructions for additional information the organization must report on Schedule O. | | | |
| b | Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans | | | |
| С | organization is licensed to issue qualified health plans Enter the amount of reserves on hand 13b 13c | | | |
| | Did the organization receive any payments for indoor tanning services during the tax year? | 14a | | х |
| | | , | | |

b If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O

Form 990 (2015)

BLIND INDUSTRIES & SERVICES OF MARYLAND

52-0591664

Page

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response

| | to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. | | | |
|----------|---|---------|------|----|
| | Check if Schedule O contains a response or note to any line in this Part VI | | | X |
| Sec | tion A. Governing Body and Management | | | |
| | | | Yes | No |
| 1a | Enter the number of voting members of the governing body at the end of the tax year 1a 1 | | | |
| | If there are material differences in voting rights among members of the governing body, or if the governing | | | |
| | body delegated broad authority to an executive committee or similar committee, explain in Schedule O. | | | |
| b | Enter the number of voting members included in line 1a, above, who are independent 1b 11 | | | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other | | | |
| | officer, director, trustee, or key employee? | 2 | | Х |
| 3 | Did the organization delegate control over management duties customarily performed by or under the direct supervision | | | |
| | of officers, directors, or trustees, or key employees to a management company or other person? | 3 | | Х |
| 4 | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? | 4 | | Х |
| 5 | Did the organization become aware during the year of a significant diversion of the organization's assets? | 5 | | Х |
| 6 | Did the organization have members or stockholders? | 6 | | Х |
| 7a | Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or | | | |
| | more members of the governing body? | 7a | | Х |
| b | Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or | | | |
| | persons other than the governing body? | 7b | | Х |
| 8 | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: | | | |
| а | The governing body? | 8a | Х | |
| | Each committee with authority to act on behalf of the governing body? | 8b | Х | |
| 9 | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the | | | |
| | organization's mailing address? If "Yes," provide the names and addresses in Schedule O | 9 | | X |
| Sec | tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) | | | |
| | | | Yes | No |
| 10a | Did the organization have local chapters, branches, or affiliates? | 10a | | Х |
| b | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, | | | |
| | and branches to ensure their operations are consistent with the organization's exempt purposes? | 10b | | |
| | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? | 11a | Х | |
| b | Describe in Schedule O the process, if any, used by the organization to review this Form 990. | | | |
| 12a | Did the organization have a written conflict of interest policy? If "No," go to line 13 | 12a | Х | |
| | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? | 12b | Х | |
| С | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe | | | |
| | in Schedule O how this was done | 12c | X | |
| 13 | Did the organization have a written whistleblower policy? | 13 | X | |
| 14 | Did the organization have a written document retention and destruction policy? | 14 | X | |
| 15 | Did the process for determining compensation of the following persons include a review and approval by independent | | | |
| | persons, comparability data, and contemporaneous substantiation of the deliberation and decision? | | | |
| | The organization's CEO, Executive Director, or top management official | 15a | X | |
| b | Other officers or key employees of the organization | 15b | Х | |
| 40 | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). | | | |
| ioa | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a | 40- | | v |
| | taxable entity during the year? | 16a | | Х |
| D | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation | | | |
| | in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's | 16b | | |
| Sec | exempt status with respect to such arrangements? tion C. Disclosure | IOD | | |
| | List the states with which a copy of this Form 990 is required to be filed ►MD | | | |
| 17 18 | Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) (3) | wailah | ماد | |
| 10 | for public inspection. Indicate how you made these available. Check all that apply. | vallat | | |
| | Own website | | | |
| 19 | Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and | l finan | cial | |
| 19 | statements available to the public during the tax year. | midil | oiai | |
| 20 | State the name, address, and telephone number of the person who possesses the organization's books and records: | | | |
| 20 | HOLLY BETH STANLEY, CPA - 410-737-2600 | | | |
| | 3345 WASHINGTON BLVD., BALTIMORE, MD 21227 | | | |

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

Leave this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

| (A) | (B) | | | | C) | | | (D) | (E) | (F) |
|-----------------------------------|--|--------------------------------|--|---------|--------------|------------------------------|--------|--|--|--|
| Name and Title | Average hours per week | box | Position do not check more to ex, unless person is fficer and a director | | | than is bot | h an | Reportable compensation from | Reportable compensation from related | Estimated amount of other |
| | (list any hours for related organizations below line) | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | the organization (W-2/1099-MISC) | organizations (W-2/1099-MISC) | compensation from the organization and related organizations |
| (1) DONALD J. MORRIS | 2.00 | | | | | | | | | |
| CHAIRMAN | | Х | | Х | | | | 922. | 0. | 0. |
| (2) WILLIAM E. HADLOCK | 2.00 | 1 | | | | | | | | |
| SECRETARY | | Х | | Х | | | | 600. | 0. | 0. |
| (3) GEORGE H. LITTRELL TRUSTEE | 2.00 | x | | | | | | 1,000. | 0. | 0. |
| (4) WALTER A. BROWN | 2.00 | | | | | | | | | |
| VICE CHAIRMAN | | х | | х | | | | 800. | 0. | 0. |
| (5) MICHAEL L. GOSSE | 2.00 | | | | | | | | | |
| ASST TREASURER | | х | | х | | | | 0. | 0. | 0. |
| (6) JAMES R. BERENS | 2.00 | | | | | | | | | |
| TREASURER | | х | | х | | | | 0. | 0. | 0. |
| (7) JERRY L. MOSCHEL | 2.00 | | | | | | | | | |
| TRUSTEE | | х | | | | | | 0. | 0. | 0. |
| (8) MARTHA E. SEABROOKS | 2.00 | | | | | | | | | |
| TRUSTEE | | Х | | | | | | 850. | 0. | 0. |
| (9) PETER L. GEHLBACH | 2.00 | | | | | | | | | |
| TRUSTEE | | Х | | | | | | 350. | 0. | 0. |
| (10) MELBA TAYLOR | 2.00 | | | | | | | | | |
| TRUSTEE | | Х | | | | | | 0. | 0. | 0. |
| (11) SARAH GOLDSTEIN | 2.00 | | | | | | | | | |
| TRUSTEE | | Х | | | | | | 600. | 0. | 0. |
| (12) FREDERICK PUENTE | 40.00 | | | | | | | | | |
| CEO | | | | Х | | | | 484,034. | 0. | 42,411. |
| (13) HOLLY BETH STANLEY | 40.00 | 1 | | | | | | | | |
| CHIEF ACCOUTNING OFFICER | | | | Х | | | | 135,727. | 0. | 21,801. |
| (14) KENNETH BARNETT | 40.00 | 1 | | | | | | | | |
| VP SALES & MARKETING | | | | | Х | | | 217,995. | 0. | 17,953. |
| (15) JACK GRIZZEL | 40.00 | 1 | | | | | | | | |
| COO | | <u> </u> | | | Х | | | 210,674. | 0. | 37,406. |
| (16) GREGG KALIFUT | 40.00 | | | | | | | | | |
| DIRECTOR OF SALES/MARKETING | | <u> </u> | | _ | Х | | | 194,986. | 0. | 25,735. |
| (17) MICHAEL GARNTO | 40.00 | 1 | | | | | | | _ | |
| DIRECTOR OF MANUFACTURING OPS | | | | | Х | | | 154,575. | 0. | 9 , 181 . Form 990 (2015) |

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| 1 01111 000 (2010) | | | | | | | | | | . 490 - | |
|--|--|--------------------------------|-----------------------------|----------|---|------------------------------|-------------------------------|--|------------------------------------|--|---------------------------------|
| Part VII Section A. Officers, Directors, Trus | tees, Key Em | ploy | ees/ | , an | d Hi | ghe | st C | ompensated Employe | es (continued) | | |
| (A) | (B) (C) | | | | | | (D) | (E) | (F) | | |
| Name and title | Average hours per week | box | (do not check more than one | | (do not check more than one box, unless person is both an | | box, unless person is both an | | Reportable compensation from | Reportable compensation from related | Estimated amount of other |
| | (list any hours for related organizations below line) | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | the organization (W-2/1099-MISC) | organizations (W-2/1099-MISC) | compensation from the organization and related organizations | |
| (18) GUIDO DEROSSI | 40.00 | | | | | | | | | | |
| SR. DIRECTOR | | | | | Х | | | 159,224. | 0. | 40,989. | |
| (19) CHARLES COLLIER, JR. SALES | 40.00 | | | | | х | | 173,191. | 0. | 20,160. | |
| (20) RICHARD THOMPSON | 40.00 | | | | | | | | | | |
| SALES | | | | | | х | | 105,660. | 0. | 21,758. | |
| (21) ANTHONY WARNER | 40.00 | | | | | | | | | | |
| DIRECTOR OF HR | | | | | | Х | | 104,631. | 0. | 1,698. | |
| (22) CHRISTINA DAVIS DIRECTOR | 40.00 | | | | | х | | 103,393. | 0. | 11,904. | |
| (23) THOMAS OWENS | 40.00 | | | | | | | | | | |
| SALES | | | | | | Х | | 101,309. | 0. | 15,971. | |
| | | | | | | | | | | | |
| 1b Sub-total | <u> </u> | | | <u> </u> | <u> </u> | | <u> </u> | 2,150,521. | 0. | 266,967. | |
| c Total from continuation sheets to Part V | | | | | | | > | 0. | 0. | 0. | |
| d Total (add lines 1b and 1c) | | | | | | | • | 2,150,521. | 0. | 266,967. | |
| 2 Total number of individuals (including but n | | | | | | | 20 re | eceived more than \$100 | 0.000 of reportable | | |

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization

12

| | | | Yes | No |
|---|--|---|-----|----|
| 3 | Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on | | | |
| | line 1a? If "Yes," complete Schedule J for such individual | 3 | | Х |
| 4 | For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization | | | |
| | and related organizations greater than \$150,000? If "Yes," complete Schedule J for such individual | 4 | Х | |
| 5 | Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services | | | |
| | rendered to the organization? If "Yes," complete Schedule J for such person | 5 | | X |

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

| (A) Name and business address | (B) Description of services | (C) Compensation |
|--|----------------------------------|---------------------|
| SUNTRUST MERCHANT SERVICES | | |
| PO BOX 6600, HAGERSTOWN, MD 21741 | CREDIT CARD PROCESSING FEES | 546,360. |
| SHOREGOOD WATER COMPANY, 101 FRANK M. | | |
| ADAMS INDUSTRIAL WAY, FEDERALSBURG, MD | WATER PRODUCTION | 429,972. |
| SUNTECK TRANSPORT COMPANY, INC. | | |
| PO BOX 601123, CHARLOTTE, NC 28260 | FREIGHT | 302,249. |
| LECTRA SYSTEMS, INC. | | |
| PO BOX 198501, ATLANTA, GA 30384 | EQUIPMENT MAINTENANCE | 239,004. |
| GERBER TECHNOLOGY | | |
| PO BOX 95060, CHICAGO, IL 60694 | EQUIPMENT MAINTENANCE | 163,358. |
| 2 Total number of independent contractors (including but not limited to those list | ed above) who received more than | |
| \$100,000 of compensation from the organization > 7 | | |
| | | |

Form 990 (2015) BLIND INDUS
Part VIII Statement of Revenue

| | | Check if Schedule O conta | ains a response | or note to any lin | e in this Part VIII | | | |
|--|------|---|------------------|----------------------|----------------------|--|---|--|
| | | | · | | (A) Total revenue | (B) Related or exempt function revenue | (C) Unrelated business revenue | (D) Revenue excluded from tax under sections 512 - 514 |
| nts nts | 1 a | Federated campaigns | 1a | | | | | |
| ìrar | | Membership dues | | | | | | |
| Å,G | | Fundraising events | | 226,108. | | | | |
| ar / | | Related organizations | | , | | | | |
| s, G | | Government grants (contributi | | 581,115. | | | | |
| ioi | | All other contributions, gifts, grant | | , | | | | |
| the the | | similar amounts not included abov | | 547,699. | | | | |
| E O | q | Noncash contributions included in lines | | , | | | | |
| Contributions, Gifts, Grants and Other Similar Amounts | _ | Total. Add lines 1a-1f | | | 1,354,922. | | | |
| | | | | Business Code | | | | |
| e l | 2 a | REHABILITATION FEES | | 624310 | 523,069. | 523,069. | | |
| e Zi | b | AWARDS | | 900099 | 79,590. | 79,590. | | |
| Sur | С | AIDS & APPLIANCE REVEN | | 900099 | 5,630. | 5,630. | | |
| Program Service Revenue | d | | | | | | | |
| | е | | | | | | | |
| 4 | f | All other program service reve | nue | | | | | |
| | g | Total. Add lines 2a-2f | | > | 608,289. | | | |
| | 3 | Investment income (including | dividends, inter | est, and | | | | |
| | | other similar amounts) | | ▶ | 182,700. | | | 182,700. |
| | 4 | Income from investment of tax | x-exempt bond | proceeds > | | | | |
| | 5 | Royalties | | > | | | | |
| | | | (i) Real | (ii) Personal | | | | |
| | 6 a | Gross rents | | | | | | |
| | | Less: rental expenses | | | | | | |
| | | Rental income or (loss) | | | | | | |
| | d | Net rental income or (loss) | | | | | | |
| | 7 a | Gross amount from sales of | (i) Securities | (ii) Other | | | | |
| | | assets other than inventory | 8,381,115 | . 143,220. | | | | |
| | b | Less: cost or other basis | 5 000 001 | 1.55 0.53 | | | | |
| | | and sales expenses | | | | | | |
| | | Gain or (loss) | | | 2 201 241 | | | 2 201 241 |
| | | Net gain or (loss) | | | 3,281,241. | | | 3,281,241. |
| nue | 8 a | Gross income from fundraising including \$ 226 | • | | | | | |
| Other Reven | | · · · · · · · · · · · · · · · · · · · | | | | | | |
| æ | | contributions reported on line Part IV, line 18 | | 65,337. | | | | |
| he | h | Less: direct expenses | | 146,326. | | | | |
| Ö | | Net income or (loss) from fund | | | -80,989. | | | -80,989. |
| | | Gross income from gaming ac | | | , , | | | |
| | | Part IV, line 19 | | 3,373. | | | | |
| | b | Less: direct expenses | | 0. | | | | |
| | | Net income or (loss) from gam | | | 3,373. | | | 3,373. |
| | | Gross sales of inventory, less | | | | | | |
| | | and allowances | | 102,272,208. | | | | |
| | b | Less: cost of goods sold | | 91,187,049. | | | | |
| | С | Net income or (loss) from sale: | s of inventory . | | 11,085,159. | 11,085,159. | | |
| | | Miscellaneous Revenu | | Business Code | | | | |
| | 11 a | | | | | | | |
| | b | | | | | | | |
| | С | | | | | | | |
| | | All other revenue | | | | | | |
| | е | Total. Add lines 11a-11d | | | | | | |
| | 12 | Total revenue. See instructions. | | | 16,434,695. | 11,693,448. | 0. | 3,386,325. |

Part IX | Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

| | Check if Schedule O contains a respons | se or note to any line in | this Part IX | | |
|--------|--|---------------------------|------------------------------|-------------------------------------|-----------------------------------|
| | not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII. | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | (D) Fundraising expenses |
| 1 | Grants and other assistance to domestic organizations | | | | |
| | and domestic governments. See Part IV, line 21 | | | | |
| 2 | Grants and other assistance to domestic | | | | |
| | individuals. See Part IV, line 22 | | | | |
| 3 | Grants and other assistance to foreign | | | | |
| | organizations, foreign governments, and foreign | | | | |
| | individuals. See Part IV, lines 15 and 16 | | | | |
| 4 | Benefits paid to or for members | | | | |
| 5 | Compensation of current officers, directors, | | | | |
| | trustees, and key employees | 1,876,529. | 853,639. | 1,022,890. | |
| 6 | Compensation not included above, to disqualified | | | | |
| | persons (as defined under section 4958(f)(1)) and | | | | |
| _ | persons described in section 4958(c)(3)(B) | 0.010.051 | 1 042 000 | 4 454 060 | 101 000 |
| 7 | Other salaries and wages | 2,819,951. | 1,243,992. | 1,474,869. | 101,090. |
| 8 | Pension plan accruals and contributions (include | 220 411 | 00 003 | 120 562 | 1 045 |
| ^ | section 401(k) and 403(b) employer contributions) | 220,411. 567,582. | 90,803. 273,979. | 128,563. | 1,045. |
| 9 | Other employee benefits | · · · | | | 7,654. 7,482. |
| 10 | Payroll taxes | 341,601. | 183,081. | 151,038. | 7,402. |
| 11 | Fees for services (non-employees): | | | | |
| _ | Management | 20,013. | | 20,013. | |
| b | Legal | 47,850. | | 47,850. | |
| c d | Accounting | 85,334. | | 85,334. | |
| | Lobbying Professional fundraising services. See Part IV, line 17 | 03,331. | | 03,331. | |
| f | Investment management fees | 53,792. | | 53,792. | |
| g g | | , , , , , , | | 7 | |
| 9 | column (A) amount, list line 11g expenses on Sch O.) | 31,607. | 31,607. | | |
| 12 | Advertising and promotion | 217,640. | 197,657. | 15,764. | 4,219. |
| 13 | Office expenses | 145,936. | 39,703. | 103,927. | 2,306. |
| 14 | Information technology | 189,012. | 181,106. | 4,868. | 3,038. |
| 15 | Royalties | | | | |
| 16 | Occupancy | 347,300. | 158,922. | 187,292. | 1,086. |
| 17 | Travel | 108,260. | 34,478. | 73,045. | 737. |
| 18 | Payments of travel or entertainment expenses | | | | |
| | for any federal, state, or local public officials | | | | |
| 19 | Conferences, conventions, and meetings | | | | |
| 20 | Interest | 533,252. | 533,252. | | <u></u> |
| 21 | Payments to affiliates | | | | |
| 22 | Depreciation, depletion, and amortization | 1,162,909. | 602,973. | 559,936. | |
| 23 | Insurance | 102,085. | 77,177. | 24,670. | 238. |
| 24 | Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.) | | | | |
| а | REHABILITATION COSTS | 1,742,900. | 1,742,900. | | |
| b | CREDIT CARD FEES | 549,876. | 549,876. | | |
| С | LETTER OF CREDIT FEES | 92,310. | 92,310. | | |
| d | VEHICLE REPAIRS & FUEL | 56,130. | 45,196. | 10,826. | 108. |
| е | All other expenses | | | | |
| 25 | Total functional expenses . Add lines 1 through 24e | 11,312,280. | 6,932,651. | 4,250,626. | 129,003. |
| 26 | Joint costs . Complete this line only if the organization | | | | |
| | reported in column (B) joint costs from a combined | | | | |
| | educational campaign and fundraising solicitation. | | | | |
| | Check here if following SOP 98-2 (ASC 958-720) | | | | Form 990 (2015) |
| E2201 | 0 12-16-15 | | | | Earm 44(1/2015) |

Form **990** (2015)

Part X | Balance Sheet

Check if Schedule O contains a response or note to any line in this Part X (A) (B) Beginning of year End of year Cash - non-interest-bearing 80,276, 1 136,134. 2 Savings and temporary cash investments 3 Pledges and grants receivable, net 8,648,580. 11,450,228. 4 Accounts receivable, net 4 **5** Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete 5 Part II of Schedule L Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instr). Complete Part II of Sch L Assets 6 Notes and loans receivable, net 7 7,345,901. 11,194,716. Inventories for sale or use 8 509,709. 432,501. Prepaid expenses and deferred charges 9 **10a** Land, buildings, and equipment: cost or other 36,828,653. basis. Complete Part VI of Schedule D ______ 10a b Less: accumulated depreciation 10b 15,092,909. 21,735,744. 20,264,566. 10c Investments - publicly traded securities 10,665,630. 11 10,277,903. 11 12 Investments - other securities. See Part IV, line 11 Investments - program-related. See Part IV, line 11 13 13 14 Intangible assets 14 15 Other assets. See Part IV, line 11 15 16 Total assets. Add lines 1 through 15 (must equal line 34) ... 47,514,662. 16 55,227,226. 10,404,757. 17 13,140,076. 17 Accounts payable and accrued expenses 18 18 Grants payable 19 19 Deferred revenue 5,800,000. 5,400,000. 20 Tax-exempt bond liabilities 20 21 Escrow or custodial account liability. Complete Part IV of Schedule D 21 Loans and other payables to current and former officers, directors, trustees, _iabilities key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L 22 Secured mortgages and notes payable to unrelated third parties 12,681,601. 16,157,955. 23 Unsecured notes and loans payable to unrelated third parties 24 24 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of 448,640. 513,084. 25 Schedule D 29,334,998. 35,211,115. Total liabilities. Add lines 17 through 25 26 Organizations that follow SFAS 117 (ASC 958), check here ▶ X and complete lines 27 through 29, and lines 33 and 34. **Net Assets or Fund Balances** 18,152,664. 19,989,111. Unrestricted net assets 27 27 Temporarily restricted net assets 28 27,000. 27,000. Permanently restricted net assets 29 Organizations that do not follow SFAS 117 (ASC 958), check here ▶ and complete lines 30 through 34. Capital stock or trust principal, or current funds 30 31 Paid-in or capital surplus, or land, building, or equipment fund 32 Retained earnings, endowment, accumulated income, or other funds 32 18,179,664. 20,016,111. Total net assets or fund balances 33 33 Total liabilities and net assets/fund balances 47,514,662. 55,227,226. 34

Form **990** (2015)

| Pa | rt XI Reconciliation of Net Assets | | | | |
|----|--|------------|------|-------|-------|
| | Check if Schedule O contains a response or note to any line in this Part XI | | | | Х |
| | | | | | |
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | 16 | ,434, | ,695. |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | 11 | ,312, | 280. |
| 3 | Revenue less expenses. Subtract line 2 from line 1 | 3 | 5 | ,122, | ,415. |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) | 4 | 18 | ,179, | ,664. |
| 5 | Net unrealized gains (losses) on investments | 5 | - 3 | ,221, | ,525. |
| 6 | Donated services and use of facilities | 6 | | | |
| 7 | Investment expenses | 7 | | | |
| 8 | Prior period adjustments | 8 | , | | |
| 9 | Other changes in net assets or fund balances (explain in Schedule O) | 9 | | -64, | 443. |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, | | | | |
| | column (B)) | 10 | 20 | ,016, | ,111. |
| Pa | rt XII Financial Statements and Reporting | | | | |
| | Check if Schedule O contains a response or note to any line in this Part XII | | | | |
| | | | | Yes | No |
| 1 | Accounting method used to prepare the Form 990: Cash X Accrual Other | | | | |
| | If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule | О. | | | |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant? | | . 2a | | Х |
| | If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewe | d on a | | | |
| | separate basis, consolidated basis, or both: | | | | |
| | Separate basis Consolidated basis Both consolidated and separate basis | | | | |
| b | Were the organization's financial statements audited by an independent accountant? | | 2b | Х | |
| | If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separa | e basis, | | | |
| | consolidated basis, or both: | | | | |
| | X Separate basis Consolidated basis Both consolidated and separate basis | | | | |
| С | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the | e audit, | | | |
| | review, or compilation of its financial statements and selection of an independent accountant? | | 2c | Х | |
| | If the organization changed either its oversight process or selection process during the tax year, explain in Sch | edule O. | | | |
| За | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Si | ngle Audit | | | |
| | Act and OMB Circular A-133? | | . 3a | | Х |
| b | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requ | ired audit | | | |
| | ar guidite, explain why in Schedule O and describe any stone taken to undergo auch sudite | | 26 | | l |

Form **990** (2015)

SCHEDULE A

Department of the Treasury

Internal Revenue Service

(Form 990 or 990-EZ)

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

➤ Attach to Form 990 or Form 990-EZ.

► Information about Schedule A (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization Employer identification number BLIND INDUSTRIES & SERVICES OF MARYLAND 52-0591664 Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions. The organization is not a private foundation because it is: (For lines 1 through 11, check only one box.) 1 A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). 7 X An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) 8 A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) 10 An organization organized and operated exclusively to test for public safety. See section 509(a)(4). An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box in lines 11a through 11d that describes the type of supporting organization and complete lines 11e, 11f, and 11g. the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV, Sections A and C. Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E. Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V. Check this box if the organization received a written determination from the IRS that it is a Type I, Type III, Type III functionally integrated, or Type III non-functionally integrated supporting organization. f Enter the number of supported organizations Provide the following information about the supported organization(s). (iv) Is the organization (i) Name of supported (ii) EIN (iii) Type of organization (v) Amount of monetary (vi) Amount of listed in your organization (described on lines 1-9 support (see other support (see governing document? above (see instructions)) instructions) instructions) Yes No

Part II | Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

| Sec | ction A. Public Support | | | | | | |
|------|--|----------|------------------------|------------------------|--------------------|-----------------|--|
| Cale | ndar year (or fiscal year beginning in) | (a) 2011 | (b) 2012 | (c) 2013 | (d) 2014 | (e) 2015 | (f) Total |
| 1 | Gifts, grants, contributions, and | | | | | | |
| | membership fees received. (Do not | | | | | | |
| | include any "unusual grants.") | 750,161. | 956,152. | 770,905. | 810,060. | 1,354,922. | 4,642,200. |
| 2 | Tax revenues levied for the organ- | | | | | | |
| | ization's benefit and either paid to | | | | | | |
| | or expended on its behalf | | | | | | |
| 3 | The value of services or facilities | | | | | | |
| | furnished by a governmental unit to | | | | | | |
| | the organization without charge | | | | | | |
| 4 | Total. Add lines 1 through 3 | 750,161. | 956,152. | 770,905. | 810,060. | 1,354,922. | 4,642,200. |
| 5 | The portion of total contributions | | | | | | |
| | by each person (other than a | | | | | | |
| | governmental unit or publicly | | | | | | |
| | supported organization) included | | | | | | |
| | on line 1 that exceeds 2% of the | | | | | | |
| | amount shown on line 11, | | | | | | |
| | column (f) | | | | | | |
| 6 | Public support. Subtract line 5 from line 4. | | | | | | 4,642,200. |
| | ction B. Total Support | | | | | | |
| | ndar year (or fiscal year beginning in) 🕨 | (a) 2011 | (b) 2012 | (c) 2013 | (d) 2014 | (e) 2015 | (f) Total |
| | Amounts from line 4 | 750,161. | 956,152. | 770,905. | 810,060. | 1,354,922. | 4,642,200. |
| 8 | Gross income from interest, | | | | | | |
| | dividends, payments received on | | | | | | |
| | securities loans, rents, royalties | | | | | | |
| | and income from similar sources | 125,376. | 133,779. | 151,860. | 167,175. | 182,700. | 760,890. |
| 9 | Net income from unrelated business | | | | | | |
| | activities, whether or not the | | | | | | |
| | business is regularly carried on | | | | | | |
| 10 | Other income. Do not include gain | | | | | | |
| | or loss from the sale of capital | 40.000 | 50.000 | 40.004 | 54 000 | 60 740 | 070 005 |
| | assets (Explain in Part VI.) | 48,283. | 53,392. | 48,821. | 51,090. | 68,710. | 270,296. |
| 11 | Total support. Add lines 7 through 10 | | , | | | | 5,673,386. |
| 12 | Gross receipts from related activities, | | | | | 12 | 433,776,536. |
| 13 | First five years. If the Form 990 is for | - | s first, second, third | i, fourth, or fifth ta | x year as a sectio | n 501(c)(3) | |
| 500 | organization, check this box and store ction C. Computation of Publ | | rcentage | | | | PL |
| | <u> </u> | | <u> </u> | - l (f)) | | 44 | 81.82 % |
| | Public support percentage for 2015 (| | | | | 15 | |
| 15 | Public support percentage from 2014 33 1/3% support test - 2015. If the control of the control o | | | | | • | |
| 10a | | | | | | | x and ▶ x |
| h | stop here. The organization qualifies33 1/3% support test - 2014. If the organization | | | | | | |
| L. | and stop here. The organization qual | • | | , | | , | IS DOX |
| 170 | 10% -facts-and-circumstances tes | | | | | | or more |
| 17 a | and if the organization meets the "fac | - | | | | | |
| | meets the "facts-and-circumstances" | | • | - | • | • | |
| h | 10% -facts-and-circumstances tes | | | | | | |
| Ď. | more, and if the organization meets the | - | | | | | |
| | organization meets the "facts-and-circ | | • | | | | |
| 18 | Private foundation. If the organization | | | | | | ······································ |

Page 3

Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Se | ction A. Public Support | clow, picase com | piete i art ii.) | | | | |
|------|--|--------------------------|-----------------------|------------------------|--------------------|----------------------|-------------|
| | endar year (or fiscal year beginning in) | (a) 2011 | (b) 2012 | (c) 2013 | (d) 2014 | (e) 2015 | (f) Total |
| | Gifts, grants, contributions, and | , , | ` , | <u> </u> | ` ′ | <u> </u> | `` |
| | membership fees received. (Do not | | | | | | |
| | include any "unusual grants.") | | | | | | |
| 2 | Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose | | | | | | |
| 3 | Gross receipts from activities that | | | | | | |
| J | are not an unrelated trade or bus- iness under section 513 | | | | | | |
| 1 | Tax revenues levied for the organ- | | | | | | |
| 7 | ization's benefit and either paid to | | | | | | |
| _ | or expended on its behalf | | | | | | |
| 5 | The value of services or facilities furnished by a governmental unit to | | | | | | |
| _ | the organization without charge | | | | | | |
| | Total. Add lines 1 through 5 | | | 1 | - | + | |
| 78 | Amounts included on lines 1, 2, and 3 received from disqualified persons | | | | | | |
| k | Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year | | | | | | |
| c | Add lines 7a and 7b | | | | | | |
| | Public support. (Subtract line 7c from line 6.) | | | | | | |
| Se | ction B. Total Support | | | | | | |
| Cale | ndar year (or fiscal year beginning in) 🕨 | (a) 2011 | (b) 2012 | (c) 2013 | (d) 2014 | (e) 2015 | (f) Total |
| | Amounts from line 6 Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources | | | | | | |
| k | Unrelated business taxable income | | | | | | |
| | (less section 511 taxes) from businesses acquired after June 30, 1975 | | | | | | |
| | Add lines 10a and 10b | | | | | | |
| 12 | Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) | | | | | | |
| | Total support. (Add lines 9, 10c, 11, and 12.) | | | <u> </u> | | | |
| 14 | First five years. If the Form 990 is for | the organization | 's first, second, thi | rd, fourth, or fifth t | ax year as a secti | on 501(c)(3) organiz | zation, |
| | check this box and stop here | | | | | | > |
| | ction C. Computation of Publ | | | | | | |
| 15 | Public support percentage for 2015 (I | ine 8, column (f) o | divided by line 13, | column (f)) | | 15 | % |
| | Public support percentage from 2014 | | | | | 16 | % |
| Se | ction D. Computation of Inves | stment Incom | ne Percentage | ! | | | |
| 17 | Investment income percentage for 20 | | | | | 17 | % |
| 18 | Investment income percentage from 2 | | | | | 18 | % |
| 19a | 33 1/3% support tests - 2015. If the | organization did | not check the box | on line 14, and line | e 15 is more than | 33 1/3%, and line | 17 is not |
| | more than 33 1/3%, check this box as | nd stop here. The | e organization qua | lifies as a publicly | supported organi | zation | ▶□ |
| k | 33 1/3% support tests - 2014. If the line 18 is not more than 33 1/3%, che | • | | | • | | |
| 20 | Private foundation. If the organization | | | | | | |

Page 4

Part IV Supporting Organizations

(Complete only if you checked a box in line 11 on Part I. If you checked 11a of Part I, complete Sections A and B. If you checked 11b of Part I, complete Sections A and C. If you checked 11c of Part I, complete Sections A, D, and E. If you checked 11d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No" describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- 3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
- b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- 4a Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes," and if you checked 11a or 11b in Part I, answer (b) and (c) below.
- b Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- b Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI.
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.
 - b Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

| | | Yes | No |
|------|----------|--------|---------|
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|-----|--|-------------|-----|----------|
| Ра | rt IV Supporting Organizations _(continued) | | 1., | |
| 11 | Has the organization accepted a gift or contribution from any of the following persons? | | Yes | No |
| | A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) | | | |
| u | below, the governing body of a supported organization? | 11a | | |
| b | A family member of a person described in (a) above? | 11b | | |
| | A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI. | 11c | | |
| | tion B. Type I Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Did the directors, trustees, or membership of one or more supported organizations have the power to | | | |
| | regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the | | | |
| | tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or | | | |
| | controlled the organization's activities. If the organization had more than one supported organization, | | | |
| | describe how the powers to appoint and/or remove directors or trustees were allocated among the supported | | | |
| | organizations and what conditions or restrictions, if any, applied to such powers during the tax year. | 1 | | |
| 2 | Did the organization operate for the benefit of any supported organization other than the supported | | | |
| | organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in | | | |
| | Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, | | | |
| | supervised, or controlled the supporting organization. | 2 | | |
| Sec | tion C. Type II Supporting Organizations | | | |
| | | | Yes | No |
| 1 | Were a majority of the organization's directors or trustees during the tax year also a majority of the directors | | | |
| | or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control | | | |
| | or management of the supporting organization was vested in the same persons that controlled or managed | | | |
| | the supported organization(s). | 1 | | |
| Sec | tion D. All Type III Supporting Organizations | | 1 | r |
| | | | Yes | No |
| 1 | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the | | | |
| | organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax | | | |
| | year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the | | | |
| 2 | organization's governing documents in effect on the date of notification, to the extent not previously provided? | 1 | | |
| 2 | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how | | | |
| | the organization maintained a close and continuous working relationship with the supported organization(s). | 2 | | |
| 3 | By reason of the relationship described in (2), did the organization's supported organizations have a | | | |
| Ū | significant voice in the organization's investment policies and in directing the use of the organization's | | | |
| | income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's | | | |
| | supported organizations played in this regard. | 3 | | |
| Sec | tion E. Type III Functionally-Integrated Supporting Organizations | | | I |
| 1 | Check the box next to the method that the organization used to satisfy the Integral Part Test during the yea(see instructions | s): | | |
| а | The organization satisfied the Activities Test. Complete line 2 below. | • | | |
| b | The organization is the parent of each of its supported organizations. Complete line 3 below. | | | |
| С | The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see in | nstructions | s). | |
| 2 | Activities Test. Answer (a) and (b) below. | | Yes | No |
| а | Did substantially all of the organization's activities during the tax year directly further the exempt purposes of | | | |
| | the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify | | | |
| | those supported organizations and explain how these activities directly furthered their exempt purposes, | | | |
| | how the organization was responsive to those supported organizations, and how the organization determined | | | |
| | that these activities constituted substantially all of its activities. | 2a | | |
| b | Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more | | | |
| | of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the | | | |
| | reasons for the organization's position that its supported organization(s) would have engaged in these | | | |
| | activities but for the organization's involvement. | 2b | | |
| 3 | Parent of Supported Organizations. Answer (a) and (b) below. | | | |
| а | Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or | | | |
| | trustees of each of the supported organizations? Provide details in Part VI. | 3a | | |
| b | Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each | | | |
| | of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard. | 3b | | <u> </u> |

Check here if the current year is the organization's first as a non-functionally-integrated Type III supporting organization (see instructions).

6

Distributable Amount. Subtract line 5 from line 4, unless subject to

emergency temporary reduction (see instructions)

Schedule A (Form 990 or 990-EZ) 2015

| Par | ¹t V │ Type III Non-Functionally Integrated 509 | (a)(3) Supporting Orga | anizations _(continued) | |
|-------|--|-------------------------------|-----------------------------------|-----------------|
| Secti | ion D - Distributions | | , | Current Year |
| 1 | Amounts paid to supported organizations to accomplish exe | | | |
| 2 | Amounts paid to perform activity that directly furthers exem | | | |
| | organizations, in excess of income from activity | | | |
| 3 | Administrative expenses paid to accomplish exempt purpos | ns | | |
| 4 | Amounts paid to acquire exempt-use assets | | | |
| 5 | Qualified set-aside amounts (prior IRS approval required) | | | |
| 6 | Other distributions (describe in Part VI). See instructions. | | | |
| 7 | Total annual distributions. Add lines 1 through 6. | | | |
| 8 | Distributions to attentive supported organizations to which t | he organization is responsive | 9 | |
| | (provide details in Part VI). See instructions. | | | |
| 9 | Distributable amount for 2015 from Section C, line 6 | | | |
| 10 | Line 8 amount divided by Line 9 amount | | | |
| | , | (i) | (ii) | (iii) |
| | | Excess Distributions | Underdistributions | Distributable |
| Secti | ion E - Distribution Allocations (see instructions) | | Pre-2015 | Amount for 2015 |
| 1 | Distributable amount for 2015 from Section C, line 6 | | | |
| | Underdistributions, if any, for years prior to 2015 | | | |
| | (reasonable cause required-see instructions) | | | |
| 3 | Excess distributions carryover, if any, to 2015: | | | |
| a | | | | |
| b | | | | |
| С | | | | |
| | From 2013 | | | |
| | From 2014 | | | |
| | Total of lines 3a through e | | | |
| | Applied to underdistributions of prior years | | | |
| | Applied to 2015 distributable amount | | | |
| | | | | |
| Ť | Remainder. Subtract lines 3g, 3h, and 3i from 3f. | | | |
| 4 | Distributions for 2015 from Section D, | | | |
| • | line 7: \$ | | | |
| a | Applied to underdistributions of prior years | | | |
| | Applied to 2015 distributable amount | | | |
| | Remainder. Subtract lines 4a and 4b from 4. | | | |
| | Remaining underdistributions for years prior to 2015, if | | | |
| - | any. Subtract lines 3g and 4a from line 2 (if amount | | | |
| | greater than zero, see instructions). | | | |
| 6 | Remaining underdistributions for 2015. Subtract lines 3h | | | |
| _ | and 4b from line 1 (if amount greater than zero, see | | | |
| | instructions). | | | |
| 7 | Excess distributions carryover to 2016. Add lines 3j | | | |
| • | and 4c. | | | |
| 8 | Breakdown of line 7: | | | |
| а | | | | |
| b | | | | |
| | Excess from 2013 | | | |
| | Excess from 2014 | | | |
| | Excess from 2015 | | | |
| _ | EA0000 HOIII 2010 | | | |

Schedule A (Form 990 or 990-EZ) 2015

| Part VI | Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; | | | | |
|----------|--|--|--|--|--|
| T GIT VI | Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, | | | | |
| | Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.) | | | | |
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Schedule B (Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service **Schedule of Contributors**

Attach to Form 990, Form 990-EZ, or Form 990-PF.
 Information about Schedule B (Form 990, 990-EZ, or 990-PF) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

Name of the organization

Employer identification number

BLIND INDUSTRIES & SERVICES OF MARYLAND 52-0591664 Organization type (check one): Filers of: Section: 501(c)(3) (enter number) organization Form 990 or 990-EZ 4947(a)(1) nonexempt charitable trust **not** treated as a private foundation 527 political organization 501(c)(3) exempt private foundation Form 990-PF 4947(a)(1) nonexempt charitable trust treated as a private foundation 501(c)(3) taxable private foundation Check if your organization is covered by the General Rule or a Special Rule. Note. Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions. General Rule For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions. Special Rules For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000 or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form 990-EZ, line 1. Complete Parts I and II. For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I, II, and III. ☐ For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Do not complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions totaling \$5,000 or more during the year _______
\$ _

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990, 990-EZ, or 990-PF. Schedule B (Form 990, 990-EZ, or 990-PF) (2015)

Caution. An organization that is not covered by the General Rule and/or the Special Rules does not file Schedule B (Form 990, 990-EZ, or 990-PF), but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to

certify that it does not meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

| Name of organization | Employer identification number |
|---|--------------------------------|
| BLIND INDUSTRIES & SERVICES OF MARYLAND | 52-0591664 |

| Part I | Contributors (see instructions). Use duplicate copies of Part I if | additional space is needed. | |
|------------|--|-----------------------------|---|
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 1 | | \$\$ | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 2 | | \$\$ | Person X Payroll |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 3 | | \$\$ | Person X Payroll |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 4 | | \$\$ | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 5 | | \$\$ | Person X Payroll |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$ | Person Payroll Noncash (Complete Part II for noncash contributions.) |

Name of organization

Employer identification number

BLIND INDUSTRIES & SERVICES OF MARYLAND

52-0591664

| Part II | Noncash Property (see instructions). Use duplicate copies of Part II if additional space is needed. | | | | |
|------------------------------|---|--|----------------------|--|--|
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (see instructions) | (d) Date received | | |
| | | | | | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (see instructions) | (d) Date received | | |
| | | | | | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (see instructions) | (d) Date received | | |
| | | | | | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (see instructions) | (d) Date received | | |
| | | | | | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (see instructions) | (d) Date received | | |
| | | | | | |
| (a) No. from Part I | (b) Description of noncash property given | (c) FMV (or estimate) (see instructions) | (d) Date received | | |
| | | | | | |

| ame of orga | nization | | Employer identification number |
|---------------------------|--|--|---|
| LIND IND Part III | the year from any one contributor. Complete of completing Part III, enter the total of exclusively religious | columns (a) through (e) and the follo s, charitable, etc., contributions of \$1,000 c | 52-0591664 It in section 501(c)(7), (8), or (10) that total more than \$1,000 for owing line entry. For organizations or less for the year. (Enter this info. once.) \$\\$\\$\$ |
| (a) No. from Part I | Use duplicate copies of Part III if addition (b) Purpose of gift | al space is needed. (c) Use of gift | (d) Description of how gift is held |
| | | (e) Transfer of gi | ft |
| | Transferee's name, address, a | | Relationship of transferor to transferee |
| (a) No. from Part I | (b) Purpose of gift | (c) Use of gift | (d) Description of how gift is held |
| | Transferee's name, address, a | (e) Transfer of gi | ft Relationship of transferor to transferee |
| (a) Na | | | |
| (a) No. from Part I | (b) Purpose of gift | (c) Use of gift | (d) Description of how gift is held |
| | | (e) Transfer of gi | |
| | Transferee's name, address, a | nd ZIP + 4 | Relationship of transferor to transferee |
| (a) No. from Part I | (b) Purpose of gift | (c) Use of gift | (d) Description of how gift is held |
| | | (e) Transfer of gi | ft |
| | Transferee's name, address, a | nd ZIP + 4 | Relationship of transferor to transferee |
| | | | _ |

SCHEDULE C

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Political Campaign and Lobbying Activities

For Organizations Exempt From Income Tax Under section 501(c) and section 527

Complete if the organization is described below. Attach to Form 990 or Form 990-EZ.
Information about Schedule C (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047
2015

Open to Public Inspection

If the organization answered "Yes," on Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes," on Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," on Form 990, Part IV, line 5 (Proxy Tax) (see separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (see separate instructions), then

| • Continue 501(a)(d) (5) and (6) arganize | tioner Commiste Bort III | | | |
|--|--|--|---|---|
| Section 501(c)(4), (5), or (6) organization | tions: Complete Part III. | | Fmr | oloyer identification number |
| · · | STRIES & SERVICES OF MARY | T.AND | | 52-0591664 |
| | ganization is exempt und | | or is a section 527 | |
| Provide a description of the organia Political expenditures Volunteer hours | zation's direct and indirect politic | al campaign activities | in Part IV. | |
| Part I-B Complete if the org | ganization is exempt und | er section 501(c |)(3). | |
| Enter the amount of any excise tax Enter the amount of any excise tax If the organization incurred a section Was a correction made? If "Yes," describe in Part IV. | incurred by the organization und incurred by organization manage on 4955 tax, did it file Form 4720 ganization is exempt und d by the filing organization for securization's funds contributed to other. Add lines 1 and 2. Enter here a graph of the security of this year? Inployer identification number (Ell ation listed, enter the amount paid omptly and directly delivered to a graph or the security of the securit | er section 4955 ers under section 495 for this year? er section 501(c) ction 527 exempt fund ner organizations for section 527 p d from the filing organ a separate political organ |), except section 501 ction activities section 527 L, olitical organizations to white ization's funds. Also enter to ganization, such as a separ | Yes No (c)(3). Yes No (c) (3). Yes No (c) (4). Yes No the filing organization the amount of political |
| (a) Name | (b) Address | (c) EIN | (d) Amount paid from filing organization's funds. If none, enter -0- | (e) Amount of political contributions received and promptly and directly delivered to a separate political organization. If none, enter -0 |
| | | | | |

| Schedule C (Form | 1990 or 990-EZ) 2015 | BLIND INDUSTRIE | S & SERVICES OF MA | RYLAND | 52-059 | |
|--|---------------------------------------|------------------------------------|---|---|--|------------------------------------|
| | omplete if the org ection 501(h)). | ganization is exe | empt under sectio | n 501(c)(3) and fil | ed Form 5768 (e | lection under |
| A Check ► | | ation belongs to an a | filiated group (and list ir | Part IV each affiliated | group member's nam | e. address. EIN. |
| | | re of excess lobbying | - · · | | 5 1 | , , , |
| B Check ▶ | 7 | • • | and "limited control" pro | ovisions apply. | | |
| Limits on Lobbying Expenditures (The term "expenditures" means amounts paid or incurred.) | | | | | (a) Filing organization's totals | (b) Affiliated group totals |
| 1a Total lobbyi | ng expenditures to infl | uence public opinion | (grass roots lobbying) | | 85,334. | |
| b Total lobbyi | ng expenditures to infl | uence a legislative be | ody (direct lobbying) | | · | |
| c Total lobbyi | ng expenditures (add I | lines 1a and 1b) | , | | 85,334. | |
| | | | | | | |
| e Total exempt purpose expenditures (add lines 1c and 1d) | | | | | 11,312,280. | |
| f Lobbying nontaxable amount. Enter the amount from the following table in both columns. | | | | | 715,614. | |
| If the amount on line 1e, column (a) or (b) is: The lobbying nontaxable amount is: | | | | | | |
| Not over \$500,000 20% of the amount on line 1e. | | | | | | |
| Over \$500,000 but not over \$1,000,000 \$100,000 plus 15% of the excess over \$500,000. | | | | | | |
| Over \$1,000,000 but not over \$1,500,000 \$175,000 plus 10% of the excess over \$1,000,000. | | | | | | |
| Over \$1,500,000 but not over \$17,000,000 \$225,000 plus 5% of the excess over \$1,500,000. | | | | | | |
| Over \$17,000,000 \$1,000,000. | | | | | | |
| | | | | | | |
| g Grassroots nontaxable amount (enter 25% of line 1f) | | | | | 178,904. | |
| h Subtract line | e 1g from line 1a. If zer | ro or less, enter -0- | | | 0. | |
| i Subtract line | e 1f from line 1c. If zer | o or less, enter -0 | | | 0. | |
| j If there is ar | n amount other than ze | ero on either line 1h o | r line 1i, did the organiz | ation file Form 4720 | | |
| reporting section 4911 tax for this year? | | | | | | Yes No |
| (9 | Some organizations t | hat made a section See the sepa | veraging Period Under 501(h) election do not rate instructions for li | have to complete all nes 2a through 2f.) | of the five columns b | elow. |
| | | Lobbying Exp | enditures During 4-Yea | ar Averaging Period | | |
| | ndar year ear beginning in) | (a) 2012 | (b) 2013 | (c) 2014 | (d) 2015 | (e) Total |

| Lobbying Expenditures During 4-Year Averaging Period | | | | | | | | | |
|---|-----------------|-----------------|-----------------|-----------------|------------|--|--|--|--|
| Calendar year (or fiscal year beginning in) | (a) 2012 | (b) 2013 | (c) 2014 | (d) 2015 | (e) Total | | | | |
| 2a Lobbying nontaxable amount | 654,253. | 653,386. | 662,548. | 715,614. | 2,685,801. | | | | |
| b Lobbying ceiling amount (150% of line 2a, column(e)) | | | | | 4,028,702. | | | | |
| c Total lobbying expenditures | 33,840. | 36,447. | 37,282. | 85,334. | 192,903. | | | | |
| d Grassroots nontaxable amount | 163,563. | 163,347. | 165,637. | 178,904. | 671,451. | | | | |
| e Grassroots ceiling amount (150% of line 2d, column (e)) | | | | | 1,007,177. | | | | |
| f Grassroots lobbying expenditures | 33,840. | 36,447. | 37,282. | 85,334. | 192,903. | | | | |

Schedule C (Form 990 or 990-EZ) 2015

Schedule C (Form 990 or 990-EZ) 2015 BLIND INDUSTRIES & SERVICES OF MARYLAND 52-0591664 Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

| For e | each "Yes," response on lines 1a through 1i below, provide in Part IV a detailed description | (a | a) | (k |) |
|-------|---|----------------|--------------|--------------|----------|
| | e lobbying activity. | Yes | No | Amo | |
| 1 | During the year, did the filing organization attempt to influence foreign, national, state or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of: | | | | |
| а | Volunteers? | | | | |
| b | Paid staff or management (include compensation in expenses reported on lines 1c through 1i)? Media advertisements? | | | | |
| | Mailings to members, legislators, or the public? | | | | |
| | Publications, or published or broadcast statements? | | | | |
| | Grants to other organizations for lobbying purposes? | | | | |
| | Direct contact with legislators, their staffs, government officials, or a legislative body? | | | | |
| | Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means? | | | | |
| | Other activities? | | | | |
| i | Total. Add lines 1c through 1i | | | | |
| 2 a | Did the activities in line 1 cause the organization to be not described in section 501(c)(3)? | | | | |
| | If "Yes," enter the amount of any tax incurred under section 4912 | | | | |
| | If "Yes," enter the amount of any tax incurred by organization managers under section 4912 | | | | |
| | If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year? | | | | |
| Pa | rt III-A Complete if the organization is exempt under section 501(c)(4), section | on 501(c) | (5), or se | ction | |
| | 501(c)(6). | | | | |
| | | | | Yes | No |
| 1 | Were substantially all (90% or more) dues received nondeductible by members? | | 1 | | |
| 2 | Did the organization make only in-house lobbying expenditures of \$2,000 or less? | | | | |
| 3 | Did the organization agree to carry over lobbying and political expenditures from the prior year? | | | | |
| Pa | rt III-B Complete if the organization is exempt under section 501(c)(4), section | on 501(c) | (5), or se | ection | |
| | 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered | "No," OI | R (b) Par | t III-A, lir | ne 3, is |
| | answered "Yes." | | | | |
| 1 | Dues, assessments and similar amounts from members | | 1 | | |
| 2 | Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of politi | | | | |
| | expenses for which the section 527(f) tax was paid). | | | | |
| а | Current year | | 2a | | |
| | Carryover from last year | | | | |
| | Total | | | | |
| 3 | Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues | | 3 | | |
| 4 | If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the exc | cess | | | |
| | does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and | oolitical | | | |
| | expenditure next year? | | 4 | | |
| 5 | Taxable amount of lobbying and political expenditures (see instructions) | | 5 | | |
| Pa | rt IV Supplemental Information | | | | |
| Prov | ide the descriptions required for Part I-A, line 1; Part I-B, line 4; Part I-C, line 5; Part II-A (affiliated group | list); Part II | I-A, lines 1 | and 2 (see | |
| instr | uctions); and Part II-B, line 1. Also, complete this part for any additional information. | | | | |
| FORI | M 990, SCHEDULE C, PART II-A, LINE 1A | | | | |
| | | | | | |
| BLI | ND INDUSTRIES AND SERVICES OF MARYLAND WORKS TO EDUCATE OUR ELECTED | | | | |
| | | | | | |
| REP | RESENTATIVES IN ANNAPOLIS, MARYLAND OF OUR (1) PROCUREMENT PREFERENCE | | | | |
| THA' | F WE ARE GRANTED THROUGH STATE LEGISLATION AND (2) THE INVALUABLE | | | | |
| | | | | | |
| KEH | ABILITATION AND TRAINING SERVICES THAT WE PROVIDE FOR BLIND AND LOW | | | | |
| VIS | IONS CITIZENS. WE ACCOMPLISH THIS THROUGH CONDUCTING MEETINGS (IN | | | | |

| Schedule C (Form 990 or 990-EZ) 2015 BLIND INDUSTRIES & SERVICES OF MARYLAND Part IV Supplemental Information (continued) | 52-0591664 | Page 4 |
|--|------------|--------|
| Part IV Supplemental Information (continued) | | |
| PERSON AND ON THE PHONE) AND PROVIDING INFORMATION VIA ELECTRONIC | | |
| COMMUNICATION FOR ELECTED OFFICIALS AND THEIR STAFF. WE PROVIDE SIMILAR | | |
| INFORMATION FOR OUR FEDERAL ELECTED OFFICIALS WITHOUT THE ASSISTANCE OF | | |
| OUTSIDE LOBBYISTS. | | |
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SCHEDULE D (Form 990)

Supplemental Financial Statements

► Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

▶ Information about Schedule D (Form 990) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047 Open to Public Inspection

Department of the Treasury Internal Revenue Service Name of the organization

BLIND INDUSTRIES & SERVICES OF MARYLAND

Employer identification number 52-0591664

| 6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7. 1 Purpose(s) of conservation easements held by the organization (check all that apply). Preservation of land for public use (e.g., recreation or education) Preservation of a historically important land area Preservation of open space 2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. 3 Total number of conservation easements 4 Total acreage restricted by conservation easements 5 Total acreage restricted by conservation easements 6 Number of conservation easements on a certified historic structure included in (a) 7 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year 8 Number of states where property subject to conservation easement is located 9 Number of states where property subject to conservation easements is located 1 Number of states where property subject to conservation easements is located 2 Number of states where property subject to conservation easements of violations, and enforcing conservation easements during the year 3 Namount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year 3 Namount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year 3 Namount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year 3 Namount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation | 2 Aç 3 Aç 4 Aç 5 Dir 6 Dir for | otal number at end of year ggregate value of contributions to (during year) ggregate value of grants from (during year) ggregate value at end of year d the organization inform all donors and donor advisors in v | | (b) Funds and other accounts | | | | |
|--|---|--|--|--|--|--|--|--|
| Total number at end of year 2 Aggregate value of contributions to (during year) 3 Aggregate value of contributions to (during year) 4 Aggregate value at end of year 5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization property, subject to the organization's exclusive legal control? | 2 Aç 3 Aç 4 Aç 5 Die 6 Die for im | ggregate value of contributions to (during year) ggregate value of grants from (during year) ggregate value at end of year d the organization inform all donors and donor advisors in v | (a) Donor advised funds | (b) Funds and other accounts | | | | |
| Aggregate value of contributions to (during year) A Aggregate value of grants from (during year) Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7. 1 Purpose(s) of conservation easements held by the organization (check all that apply). Preservation of land for public use (e.g., recreation or education) Preservation of a historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space 2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. a Total number of conservation easements b Total acreage restricted by conservation easements c Number of conservation easements on a certified historic structure listed in the National Register 3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year 2 Desert the valual Register Property subject to conservation easements is located Number of states where property subject to conservation easements is located 3 Number of states where property subject to conservation easements is located 3 Number of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year 3 Number of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year 4 Number loss that | 2 Aç 3 Aç 4 Aç 5 Dir 6 Dir for | ggregate value of contributions to (during year) ggregate value of grants from (during year) ggregate value at end of year d the organization inform all donors and donor advisors in v | | | | | | |
| Aggregate value of contributions to (during year) A Aggregate value of grants from (during year) Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7. 1 Purpose(s) of conservation easements held by the organization (check all that apply). Preservation of land for public use (e.g., recreation or education) Preservation of a historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space 2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. a Total number of conservation easements b Total acreage restricted by conservation easements c Number of conservation easements on a certified historic structure listed in the National Register 3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year 2 Desert the valual Register Property subject to conservation easements is located Number of states where property subject to conservation easements is located 3 Number of states where property subject to conservation easements is located 3 Number of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year 3 Number of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year 4 Number loss that | 2 Aç 3 Aç 4 Aç 5 Dir 6 Dir for | ggregate value of contributions to (during year) ggregate value of grants from (during year) ggregate value at end of year d the organization inform all donors and donor advisors in v | | | | | | |
| Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization property, subject to the organization's exclusive legal control? | 4 Ag 5 Dir are 6 Dir for | ggregate value at end of yeard d the organization inform all donors and donor advisors in v | | | | | | |
| Aggregate value at end of year Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization property, subject to the organization's exclusive legal control? | 4 Ag 5 Dir are 6 Dir for | ggregate value at end of yeard d the organization inform all donors and donor advisors in v | | | | | | |
| 5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? 6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7. 1 Purpose(s) of conservation easements held by the organization (check all that apply). Preservation of land for public use (e.g., recreation or education) Preservation of a historically important land area Preservation of open space 2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. a Total number of conservation easements b Total acreage restricted by conservation easements assements c Number of conservation easements an a certified historic structure included in (a) d Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year P 4 Number of states where property subject to conservation easement is located P 4 Number of states where property subject to conservation easement is located P 5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation, handling of violations, and enforcement of the conservation easements it holds? 6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcement of the conservation easements in the service of the periodic monitoring, inspection part of section 170(h)(4)(B)(ii)? 9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and | 5 Di are 6 Di for im | d the organization inform all donors and donor advisors in v | | | | | | |
| 6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7. 1 Purpose(s) of conservation easements held by the organization (check all that apply). Preservation of land for public use (e.g., recreation or education) Preservation of a historically important land area Protection of natural habitat Protection of natural habitat Preservation of open space 2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. 3 Total number of conservation easements 4 Leld at the End of the Tax Yei 2b 5 Total acreage restricted by conservation easements 6 Number of conservation easements on a certified historic structure included in (a) 7 A Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year P 8 Number of states where property subject to conservation easement is located P 9 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? 9 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year P 9 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(ii) 9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements. Part III Organizations Maintaining Coll | 6 Die for im | | writing that the assets held in donor advi | sed funds | | | | |
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| for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7. 1 Purpose(s) of conservation easements held by the organization (check all that apply). Preservation of land for public use (e.g., recreation or education) Preservation of a historically important land area Preservation of open space 2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. a Total number of conservation easements b Total acreage restricted by conservation easements c Number of conservation easements on a certified historic structure included in (a) d Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year 4 Number of states where property subject to conservation easement is located 5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? 6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year \$\inc\$\$ 3 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(ii) and section 170(h)(4)(B)(iii)? 9 In Part XIII, describe how the organization reports conservation easements that describes the organization's accounting for conservation easements. Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. | foi im | | | | | | | |
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| 1 Purpose(s) of conservation easements held by the organization (check all that apply). □ Preservation of land for public use (e.g., recreation or education) □ Preservation of a historically important land area □ Protection of natural habitat □ Preservation of a certified historic structure □ Preservation of open space 2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. a Total number of conservation easements b Total acreage restricted by conservation easements c Number of conservation easements on a certified historic structure included in (a) d Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register 3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year 4 Number of states where property subject to conservation easement is located ▶ 5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? 6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ 3 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ 3 Part III (secribe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements. Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. | Part I | permissible private benefit? | | Yes No | | | | |
| Preservation of land for public use (e.g., recreation or education) Preservation of a historically important land area Protection of natural habitat Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. Total number of conservation easements Number of conservation easements on a certified historic structure included in (a) Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register Number of states where property subject to conservation easement is located Number of states where property subject to conservation easement is located Number of states where property subject to conservation easements in holds? Number of states where property subject to conservation easement is located Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year P Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year P Nessential Preservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(ii) and section 170(h)(4)(B)(ii)? In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements. Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. | | Conservation Easements. Complete if the org | ganization answered "Yes" on Form 990, | Part IV, line 7. | | | | |
| Protection of natural habitat | 1 Pu | urpose(s) of conservation easements held by the organizati | on (check all that apply). | | | | | |
| Preservation of open space Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. Total number of conservation easements | | Preservation of land for public use (e.g., recreation or e | education) Preservation of a his | torically important land area | | | | |
| Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. a Total number of conservation easements b Total acreage restricted by conservation easements c Number of conservation easements on a certified historic structure included in (a) d Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register 3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶ 4 Number of states where property subject to conservation easement is located ▶ 5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? 6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ 7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ 8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(ii) and section 170(h)(4)(B)(ii)? 9 In Part XIII, describe how the organization reports conservation easements that describes the organization's accounting for conservation easements. Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. | L | Protection of natural habitat | Preservation of a cer | tified historic structure | | | | |
| day of the tax year. a Total number of conservation easements b Total acreage restricted by conservation easements c Number of conservation easements on a certified historic structure included in (a) d Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register 3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶ 4 Number of states where property subject to conservation easement is located ▶ 5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? 6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ 7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ § Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(ii) and section 170(h)(4)(B)(iii)? | L | Preservation of open space | | | | | | |
| a Total number of conservation easements b Total acreage restricted by conservation easements c Number of conservation easements on a certified historic structure included in (a) d Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register 3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶ 4 Number of states where property subject to conservation easement is located ▶ 5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? 6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ 7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ \$ Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? 9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements. Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. | 2 Co | omplete lines 2a through 2d if the organization held a qualif | fied conservation contribution in the form | of a conservation easement on the last | | | | |
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| c Number of conservation easements on a certified historic structure included in (a) d Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register 3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶ 4 Number of states where property subject to conservation easement is located ▶ 5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? 6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ 7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ 8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? 9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements. Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. | a To | otal number of conservation easements | | 2a | | | | |
| d Number of conservation easements included in (c) acquired after 8/17/06, and not on a historic structure listed in the National Register | b To | otal acreage restricted by conservation easements | | 2b | | | | |
| Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year | c Nu | umber of conservation easements on a certified historic str | ucture included in (a) | 2c | | | | |
| Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶ | | | | | | | | |
| Number of states where property subject to conservation easement is located ▶ Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ \$ Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? Yes N In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements. Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. | lis | ted in the National Register | | 2d | | | | |
| Number of states where property subject to conservation easement is located ▶ Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ \$ Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements. Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. | 3 Nu | umber of conservation easements modified, transferred, rel | leased, extinguished, or terminated by th | ne organization during the tax | | | | |
| 5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? 6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ | • | • | | | | | | |
| violations, and enforcement of the conservation easements it holds? Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Mount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year National Staff and Volunteer hours devoted to year hours | | | | | | | | |
| Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year \$\begin{array}{c} \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ | | | | | | | | |
| Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year | | | | | | | | |
| B Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? 9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements. Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. | 6 St | aff and volunteer hours devoted to monitoring, inspecting, | handling of violations, and enforcing cor | nservation easements during the year | | | | |
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| Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements. Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. | | | | | | | | |
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| conservation easements. Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. | | • | · | | | | | |
| Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. | | | tion's financial statements that describes | s the organization's accounting for | | | | |
| | | III Organizations Maintaining Collections of | f Art Historical Treasures or (| Other Similar Assets | | | | |
| Complete if the organization answered "Yes" on Form 990, Part IV, line 8. | I alt I | | | other ominar Assets. | | | | |
| 1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, | 10 lf t | | | mont and halance sheet works of art | | | | |
| historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XII | | | | | | | | |
| the text of the footnote to its financial statements that describes these items. | | · | · | ance of public service, provide, in rait XIII, | | | | |
| b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historic | | | | at and balance sheet works of art, historical | | | | |
| treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amount | | | | | | | | |
| relating to these items: | | | ducation, or research in fartherance of pr | able service, provide the following amounts | | | | |
| · | | • | | • • | | | | |
| | | | | | | | | |
| (ii) Assets included in Form 990 Part X | (11) | | | | | | | |
| (ii) Assets included in Form 990, Part X Substituting the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide | 2 If t | - | | a. gain, provido | | | | |
| 2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide | | e following amounts required to be reported under SEAS 1 | 10 (ASC 358) telating to these items. | | | | | |
| | th | | | ▶ \$ | | | | |

| Sche | edule D (Form 990) 2015 BLIND IN | OUSTRIES & SERVICE | S OF MA | RYLAND | | | 52-059 | 1664 | Р | age 2 |
|------|--|----------------------------|----------------|--------------|----------------|---------------|--------------------|--------------|---------|--------------|
| Pai | rt III Organizations Maintaining | Collections of Ar | t, Histo | rical Tr | easures, o | r Other | Similar Ass | ets(conti | nued) | |
| 3 | Using the organization's acquisition, acce | ssion, and other record | s, check a | any of the | following that | are a sig | nificant use of it | s collection | n item | าร |
| | (check all that apply): | | | | | | | | | |
| а | Public exhibition | d | Lo | an or exc | hange progra | ms | | | | |
| b | Scholarly research | е | L □ 0· | ther | | | | | | |
| С | Preservation for future generations | | | | | | | | | |
| 4 | Provide a description of the organization's | s collections and explair | n how the | y further tl | he organizatio | n's exem | pt purpose in P | art XIII. | | |
| 5 | During the year, did the organization solic | it or receive donations of | of art, hist | orical trea | sures, or othe | er similar a | assets | | | _ |
| | to be sold to raise funds rather than to be | maintained as part of t | he organi | zation's co | ollection? | | | Yes | | No |
| Pai | rt IV Escrow and Custodial Arr | angements. Comple | te if the c | rganizatio | n answered " | Yes" on F | orm 990, Part I | V, line 9, o | r | |
| | reported an amount on Form 990, | Part X, line 21. | | | | | | | | |
| 1a | Is the organization an agent, trustee, cust | odian or other intermed | iary for co | ontribution | s or other ass | sets not ir | ncluded | | | _ |
| | on Form 990, Part X? | | | | | | L | Yes | | _ No |
| b | If "Yes," explain the arrangement in Part | KIII and complete the fol | lowing ta | ble: | | | | | | |
| | | | | | | | | Amoun | ıt | |
| С | Beginning balance | | | | | | 1c | | | |
| d | Additions during the year | | | | | | 1d | | | |
| е | Distributions during the year | | | | | | 1e | | | |
| f | Ending balance | | | | | | 1f | | | |
| 2a | Did the organization include an amount of | n Form 990, Part X, line | 21, for es | crow or cu | ustodial acco | unt liability | y?L | Yes | | _ No |
| b | If "Yes," explain the arrangement in Part | | | | | | | | | |
| Pai | rt V Endowment Funds. Comple | te if the organization an | swered "\ | es" on Fo | rm 990, Part | IV, line 10 |). | | | |
| | | (a) Current year | (b) Pri | or year | (c) Two years | s back (d | I) Three years bac | k (e) Fou | r years | back |
| 1a | Beginning of year balance | | | | | | | | | |
| b | Contributions | | | | | | | | | |
| С | Net investment earnings, gains, and losse | es | | | | | | | | |
| d | Grants or scholarships | | | | | | | | | |
| е | Other expenditures for facilities | | | | | | | | | |
| | and programs | | | | | | | | | |
| f | Administrative expenses | | | | | | | | | |
| g | End of year balance | | | | | | | | | |
| 2 | Provide the estimated percentage of the | current year end balanc | e (line 1g, | column (a | a)) held as: | | | | | |
| а | Board designated or quasi-endowment | · | <u></u> % | | | | | | | |
| b | Permanent endowment > | % | | | | | | | | |
| С | Temporarily restricted endowment ▶ | % | | | | | | | | |
| | The percentages on lines 2a, 2b, and 2c s | should equal 100%. | | | | | | | | |
| За | Are there endowment funds not in the po | ssession of the organiza | ation that | are held a | nd administer | red for the | e organization | | | |
| | by: | | | | | | | | Yes | No |
| | (i) unrelated organizations | | | | | | | 3a(i) | | |
| | (ii) related organizations | | | | | | | 3a(ii) | | |
| b | If "Yes" on line 3a(ii), are the related organ | nizations listed as requir | ed on Scl | nedule R? | | | | 3b | | |
| 4 | Describe in Part XIII the intended uses of | the organization's endo | wment fu | nds. | | | | | | |
| Pai | rt VI Land, Buildings, and Equi | oment. | | | | | | | | |
| | Complete if the organization answ | ered "Yes" on Form 990 | , Part IV, | line 11a. S | See Form 990 | , Part X, liı | ne 10. | | | |
| | Description of property | (a) Cost or of | ther | (b) Cost | or other | (c) Acc | cumulated | (d) Boo | k valu | e |
| | · | basis (investm | nent) | basis | (other) | depr | eciation | | | |
| 1a | Land | | | 3 | ,354,978. | | | 3 | ,354 | ,978. |
| | Buildings | | | 22 | ,853,989. | | 7,305,047. | 15 | ,548 | ,942. |
| | | | | | | | | | | |
| d | | | | 10 | ,009,354. | | 7,196,003. | 2 | ,813 | ,351. |
| е | Other | | | | 610,332. | | 591,859. | | 18, | ,473. |
| | Add lines 1a through 1a (Column (d) mus | | V column | (P) lino 1 | 00.) | | | 21 | 735 | 744 |

Schedule D (Form 990) 2015

| Schedule D (Form 990) 2015 BLIND INDUSTRIES | & SERVICES OF MA | RYLAND | 52-0591664 | Page |
|--|-----------------------|--------------------------|-----------------------------------|-------------|
| Part VII Investments - Other Securities. | | | | <u> </u> |
| Complete if the organization answered "Yes" | on Form 990, Part IV, | line 11b. See Form 990, | Part X, line 12. | |
| (a) Description of security or category (including name of security) | (b) Book value | (c) Method of v | valuation: Cost or end-of-year ma | arket value |
| (1) Financial derivatives | | | | |
| (2) Closely-held equity interests | | | | |
| (3) Other | | | | |
| (A) | | | | |
| (B) | | | | |
| (C) | | | | |
| (D) | | | | |
| (E) | | | | |
| (F) | | | | |
| (G) | | | | |
| (H) | | | | |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) | | | | |
| Part VIII Investments - Program Related. | | | | |
| Complete if the organization answered "Yes" | | | | |
| (a) Description of investment | (b) Book value | (c) Method of V | valuation: Cost or end-of-year ma | arket value |
| <u>(1)</u> | | | | |
| (2) | | | | |
| (3) | | | | |
| (4) | | | | |
| (5) | | | | |
| (6) | | | | |
| (7) | | | | |
| (8) | | | | |
| (9) Total (Col. (b) must equal Form 000. Part V. col. (P) line 12.) | | | | |
| Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ► Part IX Other Assets. | | | | |
| | on Form 000 Port IV | line 11d See Form 000 | Port V line 15 | |
| Complete if the organization answered "Yes" | Description | ille 11d. See Form 990, | | ook value |
| | Becomption | | (5) 5. | JON VAIGO |
| (1) | | | | |
| (2) | | | | |
| <u>(3)</u> (4) | | | | |
| (5) | | | | |
| (6) | | | | |
| (7) | | | | |
| (8) | | | | |
| (9) | | | | |
| Total. (Column (b) must equal Form 990, Part X, col. (B) lir | ne 15) | | | |
| Part X Other Liabilities. | | | | |
| Complete if the organization answered "Yes" | on Form 990. Part IV. | line 11e or 11f. See For | m 990, Part X, line 25. | |
| 1. (a) Description of liability | | (b) Book value | | |
| (1) Federal income taxes | | . , | | |
| (2) INTEREST RATE SWAP | | 513,084. | | |
| (3) | | , | | |
| (4) | | | | |

(5) (6) (7) (8) Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) 513,084. \triangleright

^{2.} Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII X

| Schedule D (Form 99 | 0) 2015 BLIND | INDUSTRIES & SERVICES OF | MARYLAND | | 52-0591664 | Page 4 |
|--------------------------|--------------------------|---|--|------------------|-----------------|---------------|
| Part XI Recon | nciliation of Reve | enue per Audited Financia | l Statements Wit | h Revenue per R | eturn. | |
| Complet | te if the organization a | answered "Yes" on Form 990, Part | IV, line 12a. | | | |
| 1 Total revenue, | gains, and other supp | ort per audited financial statemen | ts | | 1 | 104,335,776. |
| 2 Amounts include | ded on line 1 but not o | on Form 990, Part VIII, line 12: | | | | |
| | | stments | | -3,221,525. | | |
| | | s | | | | |
| | | | | | | |
| | | | 2d | 91,122,606. | | |
| e Add lines 2a th | • | | | | 2e | 87,901,081. |
| | | | | | 3 | 16,434,695. |
| | • | t VIII, line 12, but not on line 1: | 1.1 | | | |
| | | n Form 990, Part VIII, line 7b | | | | |
| | | | 4b | | | |
| c Add lines 4a ar | | | | | 4c | 0. |
| | | his must equal Form 990, Part I, lir | | | 5 Dotum | 16,434,695. |
| | • | enses per Audited Financia | | itn Expenses per | Return. | |
| | | answered "Yes" on Form 990, Part | | | | 100 400 200 |
| | | ed financial statements | | | 1 | 102,499,329. |
| | | on Form 990, Part IX, line 25: | ا م ا | | | |
| | | s | | | | |
| | | | | | | |
| | | | | 24 427 242 | | |
| | | | | 91,187,049. | _ | 04 405 040 |
| | | | | | 2e | 91,187,049. |
| | | | | | 3 | 11,312,280. |
| 4 Amounts include | ded on Form 990, Part | t IX, line 25, but not on line 1: | 1 1 | | | |
| | | n Form 990, Part VIII, line 7b | ····· | | | |
| b Other (Describe | e in Part XIII.) | | 4b | | | |
| c Add lines 4a ar | | | | | 4c | 0. |
| | | (This must equal Form 990, Part I, | line 18.) | | 5 | 11,312,280. |
| | emental Informa | | | | | |
| • | • | I, lines 3, 5, and 9; Part III, lines 1a | , , | , , | 4; Part X, line | 2; Part XI, |
| lines 2d and 4b; and | Part XII, lines 2d and 4 | 4b. Also complete this part to prov | ride any additional info | ormation. | | |
| | | | | | | |
| | | | | | | |
| PART X, LINE 2: | | | | | | |
| DIGW HAG ADODED | MILL AGGOLDINATING | GENERAL ON AGGOINMENT NO TO | D 1131GED WA TAYWY TAY | | | |
| BISM HAS ADOPTED | THE ACCOUNTING | STANDARD ON ACCOUNTING FO | R UNCERTAINTY IN | | | |
| INCOME DAVEC WI | ITOU ADDDEGGEG MI | TE DEMEDATIVATION OF MILEMITE | D MAY DENTERING | | | |
| INCOME TAXES, WE | IICH ADDRESSES IN | E DETERMINATION OF WHETHE | K IAA BENEFIIS | | | |
| CINIMED OF EXPEC | יחבה הס פב כו.אואב | D ON A TAX RETURN SHOULD | BE DECODDED IN | | | |
| CDAIMED OR EXPEC | TED TO BE CHAIME | D ON A TAX RETURN SHOULD | BE RECORDED IN | | | |
| ТИР БТИЛИСТАТ. СТ | | | | | | |
| THE FINANCIAL SI | NAMEMENING INDED | MUTC DOLLCY DICM MAY DEC | OCNITED MUD MAY | | | |
| | PATEMENTS. UNDER | THIS POLICY, BISM MAY REC | OGNIZE THE TAX | | | |
| DENIERTH FROM AN | | | | | | |
| BENEFIT FROM AN | | THIS POLICY, BISM MAY REC | | | | |
| | UNCERTAIN TAX PO | SITION ONLY IF IT IS MORE | LIKELY THAN NOT | | | |
| | UNCERTAIN TAX PO | | LIKELY THAN NOT | | | |
| THAT THE TAX POS | UNCERTAIN TAX PO | SITION ONLY IF IT IS MORE | LIKELY THAN NOT | | | |
| THAT THE TAX POS | UNCERTAIN TAX PO | SITION ONLY IF IT IS MORE | LIKELY THAN NOT | | | |
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| THAT THE TAX POS | UNCERTAIN TAX PO | SITION ONLY IF IT IS MORE SUSTAINED ON EXAMINATION B | LIKELY THAN NOT Y TAXING N. CLUDED THAT BISM | | | |
| THAT THE TAX POS | UNCERTAIN TAX PO | SITION ONLY IF IT IS MORE SUSTAINED ON EXAMINATION BE | LIKELY THAN NOT Y TAXING N. CLUDED THAT BISM | | | |

| Schedule D (Form 990) 2015 BLIND INDUSTRIES & S | SERVICES OF MARYLAND | 52-0591664 | Page 5 |
|--|------------------------|------------|---------------|
| Part XIII Supplemental Information (continued) | | | |
| FEDERAL, STATE AND LOCAL INCOME TAX EXAMINATIONS F | BY TAX AUTHORITIES FOR | | |
| | | | |
| YEARS ENDING BEFORE JUNE 30, 2013. | | | |
| | | | |
| PART XI, LINE 2D - OTHER ADJUSTMENTS: | | | |
| TIMI AI, BIND 20 CIMIN NOCODIMENTO. | | | |
| COST OF GOODS | 91,187,049. | | |
| INTEREST RATE SWAP | -64,443. | | |
| TOTAL TO SCHEDULE D, PART XI, LINE 2D | 91,122,606. | | |
| TOTAL TO BEHADOLE D, TAKE AI, LIKE 2D | 31,122,000. | | |
| | | | |
| PART XII, LINE 2D - OTHER ADJUSTMENTS: | | | |
| COST OF GOODS | 91,187,049. | | |
| 0001 01 00020 | 51,207,015. | | |
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SCHEDULE G

Internal Revenue Service

(Form 990 or 990-EZ)

Department of the Treasury

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" on Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

► Attach to Form 990 or Form 990-EZ.

Information about Schedule G (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization Employer identification number BLIND INDUSTRIES & SERVICES OF MARYLAND 52-0591664 Fundraising Activities. Complete if the organization answered "Yes" on Form 990, Part IV, line 17. Form 990-EZ filers are not Part I required to complete this part. 1 Indicate whether the organization raised funds through any of the following activities. Check all that apply. Mail solicitations Solicitation of non-government grants h Internet and email solicitations Solicitation of government grants ☐ Phone solicitations In-person solicitations 2 a Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or Yes No key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? b If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization. (iii) Did fundraiser have custody or control of contributions? (v) Amount paid (vi) Amount paid (i) Name and address of individual (iv) Gross receipts to (or retained by) (ii) Activity to (or retained by) fundraiser or entity (fundraiser) from activity organization listed in col. (i) Yes No Total 3 List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing.

Schedule G (Form 990 or 990-EZ) 2015 BLIND INDUSTRIES & SERVICES OF MARYLAND 52-0591664 Page 2 Part II Fundraising Events. Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-F7, lines 1 and 6b. List events with gross receipts greater than \$5,000

| | | or fundraising event contributions and gre | | LE, IIICS T and Ob. List (| events with gross receip | nis greater triair \$5,000. |
|-----------------|---------|--|---------------------------------------|-------------------------------|--------------------------|-----------------------------|
| | | | (a) Event #1 | (b) Event #2 | (c) Other events | (d) Total events |
| | | | FALL GOLF | SPRING GOLF | | (add col. (a) through |
| | | | TOURNAMENT | TOURNAMENT | 6 | col. (c)) |
| <u>e</u> | | | (event type) | (event type) | (total number) | 55 (5)/ |
| Revenue | | | | | | |
| Rev | 1 | Gross receipts | 189,663. | 33,900. | 67,882. | 291,445. |
| _ | | Lance Contributions | 163,658. | 22 200 | 20 150 | 226 100 |
| | 2 | Less: Contributions | 103,030. | 23,300. | 39,150. | 226,108. |
| | 3 | Gross income (line 1 minus line 2) | 26,005. | 10,600. | 28,732. | 65,337. |
| | | , | | | | |
| | 4 | Cash prizes | 950. | 700. | | 1,650. |
| | | | | | | |
| | 5 | Noncash prizes | 9,390. | 2,935. | | 12,325. |
| Direct Expenses | | | | | | |
| pen | 6 | Rent/facility costs | 1,000. | | | 1,000. |
| t Ex | | | | | | |
| rect | 7 | Food and beverages | 36,725. | 10,708. | | 47,433. |
| Ö | _ | | 26.014 | 10 240 | | FC 154 |
| | 8 | Entertainment | | , | 24,024. | 56,154. 27,764. |
| | 9 10 | Other direct expenses Direct expense summary. Add lines 4 through | · · · · · · · · · · · · · · · · · · · | | | 146,326. |
| | | Net income summary. Subtract line 10 from li | | | | -80,989. |
| Pa | rt I | II Gaming. Complete if the organization a | answered "Yes" on Form | n 990, Part IV, line 19, or i | reported more than | 00,505. |
| | | \$15,000 on Form 990-EZ, line 6a. | | , , , | • | |
| a) | | | (a) Bingo | (b) Pull tabs/instant | (c) Other gaming | (d) Total gaming (add |
| Revenue | | | (a) Birigo | bingo/progressive bingo | (c) Other garming | col. (a) through col. (c)) |
| 3eve | | | | | | |
| ъ | 1 | Gross revenue | | | | |
| | | | | | | |
| ses | 2 | Cash prizes | | | | |
| ens | | Newscale asimus | | | | |
| Exp | 3 | Noncash prizes | | | | |
| Direct Expenses | 1 | Rent/facility costs | | | | |
| Ę | _ | Therita dulity costs | | | | |
| | 5 | Other direct expenses | | | | |
| | | | Yes % | Yes % | Yes % | |
| | 6 | Volunteer labor | | | No | |
| | | | | | | |
| | 7 | Direct expense summary. Add lines 2 through | n 5 in column (d) | | > | |
| | | | | | | |
| | 8 | Net gaming income summary. Subtract line 7 | from line 1, column (d) | | > | |
| _ | _ | | | | | |
| | | ter the state(s) in which the organization condu | _ | | | |
| | | the organization licensed to conduct gaming a | ctivities in each of these | states? | | Yes No |
| a | II " | No," explain: | | | | |
| | | | | | | |
| 10a | We | ere any of the organization's gaming licenses re | evoked, suspended or te | erminated during the tax v | /ear? | Yes No |
| | | Yes," explain: | | g the tax) | · = ==· · | 00110 |
| | | | | | | |
| | _ | | | | | |

| Scne | edule G (Form 990 or 990-EZ) 2015 BLIND INDUSTRIES & SERVICES OF MARYLAND 52-059 | 1004 | | Page 3 |
|------|--|--------|-------|----------|
| | Does the organization conduct gaming activities with nonmembers? | | Yes | ☐ No |
| 12 | Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed | | | |
| | to administer charitable gaming? | | Yes | └── No |
| | Indicate the percentage of gaming activity conducted in: | | | |
| | The organization's facility | 13a | | % |
| | An outside facility | 13b | | % |
| 14 | Enter the name and address of the person who prepares the organization's gaming/special events books and records: | | | |
| | Name | | | |
| | Address | | | |
| 15a | Does the organization have a contract with a third party from whom the organization receives gaming revenue? | | Yes | ☐ No |
| b | If "Yes," enter the amount of gaming revenue received by the organization > \$ and the amount | | | |
| | of gaming revenue retained by the third party ▶\$ | | | |
| С | If "Yes," enter name and address of the third party: | | | |
| | Name | | | |
| | Address > | | | |
| 16 | Gaming manager information: | | | |
| | Name | | | |
| | Gaming manager compensation ▶ \$ | | | |
| | | | | |
| | Description of services provided | | | |
| | | | | |
| | | | | |
| | Director/officer Employee Independent contractor | | | |
| 17 | Mandatory distributions: | | | |
| | Is the organization required under state law to make charitable distributions from the gaming proceeds to | | | |
| | retain the state gaming license? | | Yes | ☐ No |
| b | Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the | | | |
| | organization's own exempt activities during the tax year ▶ \$ | | | |
| Par | TTIV Supplemental Information. Provide the explanations required by Part I, line 2b, columns (iii) and (v); and Part III, li | nes 9, | 9b, 1 | 0b, 15b, |
| | 15c, 16, and 17b, as applicable. Also provide any additional information (see instructions). | | | |
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| Schedule 6 | G (Form 990 or 990-EZ) | BLIND INDUSTRIES | & SERVICES OF MARY | LAND | 52-0591664 | Page 4 |
|------------|---|----------------------|--------------------|------|------------|--------|
| Part IV | G (Form 990 or 990-EZ) Supplemental Info | ormation (continued) | | | | |
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SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

► Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

Attach to Form 990.

Information about Schedule J (Form 990) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

Department of the Treasury

Internal Revenue Service

BLIND INDUSTRIES & SERVICES OF MARYLAND

Employer identification number 52-0591664

Part I **Questions Regarding Compensation** Yes No 1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items. First-class or charter travel Housing allowance or residence for personal use Travel for companions Payments for business use of personal residence Tax indemnification and gross-up payments Health or social club dues or initiation fees Discretionary spending account Personal services (e.g., maid, chauffeur, chef) b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain _____ 1b Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked in line 1a? 2 3 Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III. X Compensation committee Independent compensation consultant X Compensation survey or study Form 990 of other organizations Approval by the board or compensation committee During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization: Х a Receive a severance payment or change-of-control payment? Х b Participate in, or receive payment from, a supplemental nonqualified retirement plan? 4b Х c Participate in, or receive payment from, an equity-based compensation arrangement? If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III. Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9. For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of: a The organization? 5a Х **b** Any related organization? If "Yes" to line 5a or 5b, describe in Part III. 6 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of: a The organization? Х 6a Х **b** Any related organization? 6b If "Yes" on line 6a or 6b, describe in Part III. 7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments not described on lines 5 and 6? If "Yes," describe in Part III Х 8 Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III Х If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2015

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

| | | (B) Breakdown of | W-2 and/or 1099-MI | SC compensation | (C) Retirement and other deferred | (D) Nontaxable benefits | (E) Total of columns (B)(i)-(D) | (F) Compensation in column (B) |
|-------------------------------|------|--------------------------|---|---|-----------------------------------|-------------------------|------------------------------------|---|
| (A) Name and Title | | (i) Base compensation | (ii) Bonus & incentive compensation | (iii) Other reportable compensation | compensation | Delients | (5)(1)-(5) | reported as deferred on prior Form 990 |
| (1) FREDERICK PUENTE | (i) | 482,368. | 0. | 1,666. | 24,000. | 18,411. | 526,445. | 0. |
| CEO | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| (2) HOLLY BETH STANLEY | (i) | 134,727. | 0. | 1,000. | 20,359. | 1,442. | 157,528. | 0. |
| CHIEF ACCOUTNING OFFICER | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| (3) KENNETH BARNETT | (i) | 216,347. | 0. | 1,648. | 16,200. | 1,753. | 235,948. | 0. |
| VP SALES & MARKETING | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| (4) JACK GRIZZEL | (i) | 209,011. | 0. | 1,663. | 24,000. | 13,406. | 248,080. | 0. |
| COO | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| (5) GREGG KALIFUT | (i) | 193,293. | 0. | 1,693. | 24,000. | 1,735. | 220,721. | 0. |
| DIRECTOR OF SALES/MARKETING | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| (6) MICHAEL GARNTO | (i) | 152,885. | 0. | 1,690. | 7,560. | 1,621. | 163,756. | 0. |
| DIRECTOR OF MANUFACTURING OPS | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| (7) GUIDO DEROSSI | (i) | 157,660. | 0. | 1,564. | 24,000. | 16,989. | 200,213. | 0. |
| SR. DIRECTOR | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| (8) CHARLES COLLIER, JR. | (i) | 171,486. | 0. | 1,705. | 6,030. | 14,130. | 193,351. | 0. |
| SALES | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
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| | (i) | | | | | | | |
| | (ii) | | | | | | | |

| Part III Supplemental Information |
|--|
| Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information. |
| |
| PART I, LINE 5: |
| SEVERAL EMPLOYEES LISTED IN PART VII RECEIVE A COMMISSION BASED ON A % OF |
| EXEMPT FUNCTION SALES. |
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SCHEDULE K (Form 990)

Department of the Treasury Internal Revenue Service **Supplemental Information on Tax-Exempt Bonds**

► Complete if the organization answered "Yes" on Form 990, Part IV, line 24a. Provide descriptions, explanations, and any additional information in Part VI.

► Attach to Form 990. Information about Schedule K (Form 990) and its instructions is at www.irs.gov/form990.

2015
Open to Public Inspection

Name of the organization

BLIND INDUSTRIES & SERVICES OF MARYLAND

Employer identification number 52-0591664

| Part I Bond Issues | • | i | • | | | | | | | | | | |
|---|---|------------------|----------------|------------|----------|--------------|----------------|--------|---------|-------------------------|----------------|--------|---|
| (a) Issuer name | (b) Issuer EIN | (c) CUSIP# | (d) Date issue | d (e) Issu | ie price | (f) Descript | ion of purpose | (g) De | efeased | (h) On of is | behalf suer | (i) Po | |
| | | | | | | | | Yes | No | Yes | No | Yes | _ |
| MARYLAND ECONOMIC DEVELOPMENT | | | | | | ACQUISITION | AND | | | | | | |
| A CORPORATION | 52-1376562 | 57420NAQ4 | 10/01/04 | 10, | 000,000. | RENOVATION (| OF FACILITIES | | х | х | | | Х |
| | | | | | - | | | | | | | | |
| В | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| С | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| D | | | | | | | | | | | | | |
| Part II Proceeds | • | • | • | | | | | • | | | | | |
| | | | | 4 | | В | С | С | | | D | | |
| 1 Amount of bonds retired | | | | 4,600,000. | | | | | | | | | |
| 2 Amount of bonds legally defeased | Amount of bonds legally defeased | | | | | | | | | | | | |
| | Total proceeds of issue | | | 0,000,000. | | | | | | | | | |
| 4 Gross proceeds in reserve funds | Gross proceeds in reserve funds | | | | | | | | | | | | |
| 5 Capitalized interest from proceeds | | | | | | | | | | | | | |
| 6 Proceeds in refunding escrows | | | | | | | | | | | | | |
| 7 Issuance costs from proceeds | | | | 260,340. | | | | | | | | | |
| 8 Credit enhancement from proceeds | | | | | | | | | | | | | |
| 9 Working capital expenditures from proceeds | | | | | | | | | | | | | |
| 10 Capital expenditures from proceeds | | | | 9,739,660. | | | | | | | | | |
| 11 Other spent proceeds | | | | | | | | | | | | | |
| 12 Other unspent proceeds | | | | | | | | | | | | | |
| 13 Year of substantial completion | | | | 2005 | | | | | | | | | |
| | | | Yes | No | Yes | No | Yes | No | | Yes | | No | |
| 14 Were the bonds issued as part of a current r | | | | Х | | | | | | | | | |
| 15 Were the bonds issued as part of an advance | | | | Х | | | | | | | | | |
| 16 Has the final allocation of proceeds been ma | de? | | | | | | | | | | | | |
| 17 Does the organization maintain adequate books and record | s to support the final allocat | ion of proceeds? | Х | | | | | | | | | | |
| Part III Private Business Use | | | | | | | _ | | | | | | |
| | | | | <u> </u> | | В | Ç | | \bot | | D | | |
| 1 Was the organization a partner in a partners | . , | , | Yes | No | Yes | No | Yes | No | \bot | Yes | + | No | |
| which owned property financed by tax-exem | | | | Х | | | | | + | | + | | |
| | Are there any lease arrangements that may result in private business use of | | | | | | | | | | | | |
| bond-financed property? | | | | Х | | | | | | | | | |

| Par | t III Private Business Use (Continued) | | | | | | | | |
|-------|--|-----------|------------|-----|----|-----|----|-----|----|
| | | | A | | В | (| 2 | ı |) |
| За | Are there any management or service contracts that may result in private | Yes | No | Yes | No | Yes | No | Yes | No |
| | business use of bond-financed property? | | х | | | | | | |
| b | If "Yes" to line 3a, does the organization routinely engage bond counsel or other outside | | | | | | | | |
| | counsel to review any management or service contracts relating to the financed property? | | | | | | | | |
| | Are there any research agreements that may result in private business use of bond-financed property? | | х | | | | | | |
| | If "Yes" to line 3c, does the organization routinely engage bond counsel or other outside | | | | | | | | |
| | counsel to review any research agreements relating to the financed property? | | | | | | | | |
| 4 | Enter the percentage of financed property used in a private business use by | | • | | • | | • | | • |
| | entities other than a section 501(c)(3) organization or a state or local government | | % | | % | | % | | % |
| 5 | Enter the percentage of financed property used in a private business use as a result of | | | | | | | | |
| | unrelated trade or business activity carried on by your organization, another | | | | | | | | |
| | section 501(c)(3) organization, or a state or local government | | % | | % | | % | | % |
| 6 | Total of lines 4 and 5 | | % | | % | | % | | % |
| 7 | Does the bond issue meet the private security or payment test? | | х | | | | | | |
| 8a | Has there been a sale or disposition of any of the bond-financed property to a non- | | | | | | | | |
| | governmental person other than a 501(c)(3) organization since the bonds were issued? | | x | | | | | | |
| b | If "Yes" to line 8a, enter the percentage of bond-financed property sold or disposed | | • | | • | | • | | |
| | of | | % | | % | | % | | % |
| С | If "Yes" to line 8a, was any remedial action taken pursuant to Regulations sections | | | | | | | | |
| | 1.141-12 and 1.145-2? | | | | | | | | |
| 9 | Has the organization established written procedures to ensure that all nonqualified | | | | | | | | |
| | bonds of the issue are remediated in accordance with the requirements under | | | | | | | | |
| | Regulations sections 1.141-12 and 1.145-2? | | x | | | | | | |
| Par | t IV Arbitrage | | | • | | | • | | |
| | | | A | | В | | 2 | |) |
| 1 | Has the issuer filed Form 8038-T, Arbitrage Rebate, Yield Reduction and | Yes | No | Yes | No | Yes | No | Yes | No |
| | Penalty in Lieu of Arbitrage Rebate? | | х | | | | | | |
| 2 | If "No" to line 1, did the following apply? | | | | • | | | | |
| | Rebate not due yet? | | х | | | | | | |
| | Exception to rebate? | | х | | | | | | |
| | No rebate due? | Х | | | | | | | |
| | If "Yes" to line 2c, provide in Part VI the date the rebate computation was | | | • | • | | | | • |
| | performed | | | | | | | | |
| 3 | Is the bond issue a variable rate issue? | Х | | | | | | | |
| | Has the organization or the governmental issuer entered into a qualified | | | | | | | | |
| | hedge with respect to the bond issue? | Х | | | | | | | |
| b | | BANK OF A | MERICA | | | | | | |
| С | Term of hedge | | 23.5000000 | | | | | | |
| | Was the hedge superintegrated? | | Х | | | | | | |
| | Was the hedge terminated? | | Х | | | | | | |
| FOOTO | | | | | | | | | |

| Part IV Arbitrage (Continued) | | | | | | | | |
|---|------------|----------------|-----------|----|-----|----|-----|----|
| | | Ą | | 3 | | Ç | Г | D. |
| | Yes | No | Yes | No | Yes | No | Yes | No |
| 5a Were gross proceeds invested in a guaranteed investment contract (GIC)? | | X | | | | | | |
| b Name of provider | | | | | | | | |
| c Term of GIC | | | | | | | | |
| d Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied? | | | | | | | | |
| 6 Were any gross proceeds invested beyond an available temporary period? | | Х | | | | | | |
| 7 Has the organization established written procedures to monitor the requirements of | | | | | | | | |
| section 148? | | Х | | | | | | |
| Part V Procedures To Undertake Corrective Action | | | | | | | | |
| | | Ą | E | 3 | | Ç | Г | D |
| | Yes | No | Yes | No | Yes | No | Yes | No |
| Has the organization established written procedures to ensure that violations of | | | | | | | | |
| federal tax requirements are timely identified and corrected through the voluntary | | | | | | | | |
| closing agreement program if self-remediation is not available under applicable | | | | | | | | |
| regulations? | | х | | | | | | |
| Part VI Supplemental Information. Provide additional information for responses to questions | on Schedul | e K (see instr | uctions). | | | | | |
| FORM 990, SCHEDULE K, PART IV, LINE 2C | | | | | | | | |
| BOND COUNCIL DETERMINED IN 2011 THAT NO FURTHER REBATE CALCULATIONS | | | | | | | | |
| WERE NECESSARY. | | | | | | | | |
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SCHEDULE O

Internal Revenue Service

(Form 990 or 990-EZ) Department of the Treasury

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Information about Schedule O (Form 990 or 990-EZ) and its instructions is at www.irs.gov/form990.

► Attach to Form 990 or 990-EZ.

OMB No. 1545-0047

Inspection

Name of the organization

BLIND INDUSTRIES & SERVICES OF MARYLAND

Employer identification number 52-0591664

FORM 990, PART I, LINE 1 REHABILITATION. TRAINING. AND EMPLOYMENT OF BLIND AND LOW VISION INDIVIDUALS. WE POSITIVELY CHANGE PEOPLE'S ATTITUDES TOWARD BLINDNESS. FORM 990, PART III, LINE 4B, PROGRAM SERVICE ACCOMPLISHMENTS: FOR MIDDLE SCHOOL AGED CHILDREN. THESE PROGRAM PARTICIPANTS ATTEND DAILY CLASSES REGARDING BLINDNESS, ASSISTIVE TECHNOLOGY, BRAILLE, CANE TRAVEL, AND INDEPENDENT LIVING. ALL OF THIS OCCURS WHILE LIVING IN AN APARTMENT WITH BLIND ADULT ROLE-MODELS. THE FINAL COMPONENT OF THIS PROGRAM IS A WORK EXPERIENCE FOR THE OLDER STUDENTS. BISM ALSO HAS A MENTORING PROGRAM WHICH PLACES BLIND HIGH SCHOOL AND COLLEGE AGE STUDENTS WITH SUCCESSFUL BLIND ADULT MENTORS. CORE PROGRAM BISM'S COMPREHENSIVE ORIENTATION, REHABILITATION, AND EMPOWERMENT (CORE) PROGRAM TEACHES BLIND AND VISUALLY IMPAIRED ADULTS THE SKILLS OF BLINDNESS SO THEY CAN BECOME EMPLOYED, PURSUE POST-SECONDARY EDUCATION AND REGAIN CONTROL OF THEIR LIVES. CONFIDENCE BUILDING IS AN ESSENTIAL ELEMENT OF THE PROGRAM AND IS REINFORCED WITH EACH ACCOMPLISHMENT. CORE STUDENTS ARE TAUGHT BY BLIND INSTRUCTORS AND LEARN NON-VISUAL METHODS IN A CLASSROOM SETTING. THE CURRICULUM INCLUDES BRAILLE, LONG WHITE CANE TRAVEL, INDEPENDENT LIVING, AND ASSISTIVE COMPUTER TECHNOLOGY ADJUSTMENT TO BLINDNESS SEMINARS, PHYSICAL FITNESS, WOODSHOP, AND OFF-SITE TRAINING. THE CORE PROGRAM GENERALLY REQUIRES SEVEN TO TEN

| Name of the organization BLIND INDUSTRIES & SERVICES OF MARYLAND | Employer identification number 52-0591664 |
|---|---|
| MONTHS TO COMPLETE. | 1 |
| | |
| CORE IS A RESIDENTIAL PROGRAM AND WE CONSIDER RESIDENTIAL LIVING THE | |
| ESSENTIAL COMPONENT DESIGNED TO INTEGRATE SKILLS DEVELOPED THROUGHOUT | |
| TRAINING. STUDENTS LIVE IN APARTMENTS IN AN URBAN SETTING AND ARE | |
| RESPONSIBLE FOR SHOPPING, MEAL PREPARATION, CLEANING, AND MONEY | |
| MANAGEMENT. STUDENTS ALSO ORGANIZE AND PARTICIPATE IN COMMUNITY | |
| OUTREACH, BISM FUNDRAISERS, AND GROUP ACTIVITIES. THROUGH UTILIZATION | |
| OF CLASSROOM TAUGHT BLINDNESS SKILLS OUTSIDE OF THE REHABILITATION | |
| BUBBLE, OUR STUDENTS LEARN NOT ONLY INDEPENDENCE SKILLS BUT WHAT IT | |
| TAKES TO BECOME SUCCESSFUL PROFESSIONALLY AND PERSONALLY. | |
| | |
| SENIOR PROGRAM | |
| BISM'S SENIOR SERVICES OFFERS LIFE SKILLS TRAINING, SUPPORT GROUPS, | |
| RESOURCE MATERIALS, HOME INSTRUCTION, ADAPTED DEVICE DEMONSTRATIONS AND | |
| COMMUNITY OUTINGS FOR BLIND AND LOW VISION SENIORS. THE GOAL OF ALL | |
| BISM SENIOR SERVICES PROGRAMS IS TO EMPOWER BLIND AND LOW VISION SENIOR | |
| CITIZENS WITH THE SKILLS AND CONFIDENCE NECESSARY TO LIVE AN | |
| INDEPENDENT, FULFILLING LIFE. | |
| | |
| THE SENIORS ACHIEVING INDEPENDENT LIVING (SAIL) PROGRAM'S CURRICULUM | |
| INCLUDES CLASSES IN BRAILLE, CANE TRAVEL, INDEPENDENT HOME LIVING, | |
| ASSISTIVE COMPUTER TECHNOLOGY, ADJUSTMENT TO BLINDNESS SEMINARS, | |
| GARDENING AND LEISURE ACTIVITIES. WITH THE SKILLS ACQUIRED AT BISM, | |
| SENIOR PARTICIPANTS BECOME BETTER EQUIPPED TO MANAGE THEIR DAILY NEEDS, | |
| REMAIN IN THEIR OWN HOMES, RESUME SOCIAL ACTIVITIES, INCREASE THEIR | |
| QUALITY OF LIFE AND AVOID UNNECESSARY PLACEMENT IN COSTLY ASSISTED | |
| LIVING FACILITIES. | hadda 0 (Faura 000 au 000 FZ) (0045 |

| Name of the organization BLIND INDUSTRIES & SERVICES OF MARYLAND | Employer identification number 52-0591664 |
|---|---|
| | |
| FORM 990, PART VI, SECTION B, LINE 11: | |
| THE FORM 990 IS REVIEWED BY THE PRESIDENT, SENIOR DIRECTOR, CHIEF | |
| ACCOUNTING OFFICER AND THE CONTROLLER BEFORE IT IS FILED WITH THE INTERNAL | |
| REVENUE SERVICE. IT IS ALSO REVIEWED BY THE TREASURER OF THE BOARD OF | |
| TRUSTEES AND MADE AVAILABLE TO THE REST OF THE BOARD OF TRUSTEES TO COMMENT | |
| UPON, IF THEY CHOSE TO DO SO, BEFORE IT IS FILED WITH THE INTERNAL REVENUE | _ |
| SERVICE. IT IS ALSO DISCUSSED AT THE NEXT MEETING OF THE BOARD OF TRUSTEES, | |
| WHERE ANY CONCERNS/ QUESTIONS ARE ADDRESSED. | |
| | |
| FORM 990, PART VI, SECTION B, LINE 12C: | |
| WE REGULARLY AND CONSISTENTLY MONITOR AND ENFORCE COMPLIANCE WITH THE | |
| CONFLICTS OF INTEREST POLICY BY REQUIRING THE FOLLOWING: | |
| EACH NEW PERSON SERVING AS AN OFFICER, ASSOCIATE OR MEMBER OF THE BOARD OF | |
| TRUSTEES SHALL BE REQUIRED TO REVIEW A COPY OF OUR POLICY AND TO | |
| ACKNOWLEDGE IN WRITING THAT HE OR SHE HAS DONE SO. | |
| EACH PERSON SERVING AS AN OFFICER, ASSOCIATE OR MEMBER OF THE BOARD OF | |
| TRUSTEES (RESPONSIBLE PERSON) SHALL ANNUALLY COMPLETE A DISCLOSURE FORM | |
| IDENTIFYING ANY RELATIONSHIPS, POSITIONS OR CIRCUMSTANCES IN WHICH HE OR | |
| SHE IS INVOLVED THAT HE OR SHE BELIEVES COULD CONTRIBUTE TO A CONFLICT OF | |
| INTEREST ARISING. SUCH RELATIONSHIPS, POSITIONS OR CIRCUMSTANCES MIGHT | |
| INCLUDE SERVICE AS A DIRECTOR OF OR CONSULTANT TO A NONPROFIT ORGANIZATION, | |
| OR OWNERSHIP OF A BUSINESS THAT MIGHT PROVIDE GOODS OR SERVICES TO BISM. | |
| ANY SUCH INFORMATION REGARDING BUSINESS INTERESTS OF A RESPONSIBLE PERSON | |
| OR A FAMILY MEMBER SHALL BE TREATED AS CONFIDENTIAL AND SHALL GENERALLY BE | |
| MADE AVAILABLE ONLY TO THE CHAIR, THE PRESIDENT, AND ANY COMMITTEE | |
| APPOINTED TO ADDRESS CONFLICTS OF INTEREST, EXCEPT TO THE EXTENT ADDITIONAL | |
| DISCLOSURE IS NECESSARY IN CONNECTION WITH THE IMPLEMENTATION OF OUR | |

| Name of the organization BLIND INDUSTRIES & SERVICES OF MARYLAND | Employer identification number 52-0591664 |
|--|---|
| POLICY. | |
| OUR POLICY SHALL BE REVIEWED ANNUALLY BY EACH MEMBER OF THE BOARD OF | |
| TRUSTEES. ANY CHANGES TO THE POLICY SHALL BE COMMUNICATED IMMEDIATELY TO | |
| ALL RESPONSIBLE PERSONS. | |
| | |
| FORM 990, PART VI, SECTION B, LINE 15: | |
| THE SENIOR DIRECTOR PROVIDES THE BOARD OF TRUSTEES WITH A COMPILATION OF | |
| SALARIES FOR THE POSITION OF PRESIDENT IN AGENCIES FOR THE BLIND THAT ARE | |
| COMPARABLE TO OUR AGENCY AS WELL AS A SALARY SURVEY OF NOT-FOR-PROFIT | |
| ORGANIZATIONS. THE BOARD OF TRUSTEES REVIEWS INFORMATION REGARDING | |
| COMPENSATION LEVELS FOR THE PRESIDENT'S PEERS, THEY TARGET A RANGE OF | |
| COMPENSATION THAT IS APPLIED TO THE PRESIDENT BASED ON THE SCOPE OF HIS | |
| JOB, EXPERIENCE AND CAPABILITIES AND THEN LOOK AT HIS INDIVIDUAL | |
| PERFORMANCE FOR A GIVEN YEAR. ALL THESE ELEMENTS FACTOR INTO COMPENSATION | |
| FOR THAT YEAR. IN ADDITION, IN 2016 BISM HIRED AN INDEPENDENT CONSULTANT | |
| TO EVALUATE THE COMPENSATION PACKAGE OF THE PRESIDENT AND OTHER KEY | |
| EMPLOYEES. | |
| | |
| FORM 990, PART VI, SECTION C, LINE 19: | |
| OUR GOVERNING DOCUMENTS ARE AVAILABLE AT THE STATE OF MARYLAND DEPARTMENT | |
| OF ASSESSMENTS AND TAXATION WEBSITE. GOVERNING DOCUMENTS, THE CONFLICT OF | |
| INTEREST POLICY AND THE FINANCIAL STATEMENTS ARE AVAILABLE FOR INSPECTION | |
| DURING NORMAL BUSINESS HOURS AT OUR HEADQUARTERS OR CAN BE MAILED UPON | |
| REQUEST FOR THE SAME PERIOD OF DISCLOSURE AS SET FORTH IN SECTION 6104(D). | |
| | |
| FORM 990, PART XI, LINE 9, CHANGES IN NET ASSETS: | |
| LOSS ON INTEREST RATE SWAP -64,443. | |

SCHEDULE R (Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

Related Organizations and Unrelated Partnerships

Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

➤ Attach to Form 990.

BLIND INDUSTRIES & SERVICES OF MARYLAND

▶ Information about Schedule R (Form 990) and its instructions is at www.irs.gov/form990.

OMB No. 1545-0047

Open to Public Inspection

Employer identification number

52-0591664

| (a) | (b) | (c) | (d) | (e) | | (f) | | |
|--|---|---|-------------------------------|---------------------------------------|---------|----------------------------|-----|--|
| Name, address, and EIN (if applicable) of disregarded entity | Primary activity | Legal domicile (state of foreign country) | | | | | | g |
| | - | | | | | | | |
| | - | | | | | | | |
| | - | | | | | | | |
| | | | | | | | | |
| Part II Identification of Related Tax-Exempt Organizations during the tax year. | ations Complete if the organization a | nswered "Yes" on Form 990 |), Part IV, line 34 b | ecause it had one | or more | related tax-exer | npt | |
| (a) Name, address, and EIN of related organization | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Exempt Code section | (e) Public charity status (if section | | (f) ect controlling entity | | g) 512(b)(13) rolled tity? |
| | | | | 501(c)(3)) | | | Yes | No |
| MARYLAND MANUFACTURING SERVICES, INC 30-0002955, 2240 NORTHWOOD DRIVE, SALISBURY, MD 21801 | EMPLOYMENT & TRAINING TO ECONOMICALLY DISADVANTAGED & UNDEREMPLOYED PERSONS | MARYLAND | 501(C)(3) | LINE 11C, III-FI | N/A | | | x |
| MD 21001 | & UNDEREMPLOIED PERSONS | MAKILAND | 501(C)(3) | 111-51 | N/A | | | X . |
| | - | | | | | | | |
| | | | | | 1 | | | |

Part III Identification of Related Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a partnership during the tax year.

| <u> </u> | | <u> </u> | | | | 1 | | | | | |
|--|------------------|-------------------|--------------------|--|----------------|-----------------------|-------------------------------|----|--|---------|-------------------------|
| (a) | (b) | (c) | (d) | (e) | (f) | (g) | (1 | h) | (i) | (j) | (k) |
| Name, address, and EIN of related organization | Primary activity | Legal domicile | Direct controlling | Predominant income (related, unrelated, excluded from tax under sections 512-514) | Share of total | Share of | Disproportionate allocations? | | Code V-UBI | General | Percentage ownership |
| of related organization | | (state or foreign | entity | excluded from tax under | income | end-of-year assets | | | amount in box 20 of Schedule K-1 (Form 1065) | partner | ownership |
| | | country) | | sections 512-514) | | 400010 | Yes | No | K-1 (Form 1065) | Yes No | <u> </u> |
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Part IV Identification of Related Organizations Taxable as a Corporation or Trust Complete if the organization answered "Yes" on Form 990, Part IV, line 34 because it had one or more related organizations treated as a corporation or trust during the tax year.

| (a) Name, address, and EIN of related organization | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Direct controlling entity | (e) Type of entity (C corp, S corp, or trust) | (f) Share of total income | (g) Share of end-of-year assets | (h) Percentage ownership | | Section 512(b)(13) controlled entity? | |
|--|--------------------------------|---|-------------------------------|---|---------------------------------|--|--------------------------------|-----|---------------------------------------|--|
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Note. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.

Yes No

| Part V | Transactions With Related Organizations Complete if the organization answered "Yes" on Form 990, Part IV, lin | e 34, 35b, or 36. |
|--------|---|-------------------|
|--------|---|-------------------|

| 1 | 1 During the tax year, did the organization engage in any of the following transactions with one or more related organization | ations listed in Parts II-IV? | | | | | | |
|---|---|-------------------------------|-------|---|---|--|--|--|
| а | Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity | | | | | | | |
| b | b Gift, grant, or capital contribution to related organization(s) | | 1b | | Х | | | |
| | c Gift, grant, or capital contribution from related organization(s) | | 1c | | Х | | | |
| d | d Loans or loan guarantees to or for related organization(s) | | 1d | | Х | | | |
| | e Loans or loan guarantees by related organization(s) | | 1e | | Х | | | |
| | | | | | | | | |
| f | f Dividends from related organization(s) | | 1f | | Х | | | |
| | g Sale of assets to related organization(s) | | 1g | | Х | | | |
| h | h Purchase of assets from related organization(s) | | 1h | | Х | | | |
| i | i Exchange of assets with related organization(s) | | 1i | | Х | | | |
| j | j Lease of facilities, equipment, or other assets to related organization(s) | | 1j | | Х | | | |
| | | | | | | | | |
| k | k Lease of facilities, equipment, or other assets from related organization(s) | | 1k | | Х | | | |
| | l Performance of services or membership or fundraising solicitations for related organization(s) | | 11 | | Х | | | |
| | m Performance of services or membership or fundraising solicitations by related organization(s) | | | | | | | |
| | n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s) | | 1n | | Х | | | |
| | o Sharing of paid employees with related organization(s) | | 10 | | Х | | | |
| | | | | | | | | |
| р | p Reimbursement paid to related organization(s) for expenses | | 1p | х | | | | |
| q | q Reimbursement paid by related organization(s) for expenses | | 1q | | Х | | | |
| | | | | | | | | |
| r | r Other transfer of cash or property to related organization(s) | | | | | | | |
| s Other transfer of cash or property from related organization(s) | | | | | | | | |
| | 2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, includi | | | | | | | |
| | (a) (b) (c) Name of related organization Transaction type (a-s) | | olved | | | | | |
| (1) | 1) | | | | | | | |
| | | | | | | | | |
| (2) | 2) | | | | | | | |
| | | | | | | | | |
| (3) | | | | | | | | |
| (4) | 4) | | | | | | | |
| (5) | 5) | | | | | | | |
| (6) | 6) | | | | | | | |
| | | | | | | | | |

Part VI Unrelated Organizations Taxable as a Partnership Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

| (a) | (b) | (c) | (d) | Are a partners 501(c orgs |) | (f) | (g) | (1 | h) | (i) | (j) | (k) |
|------------------------|------------------|-------------------|--|------------------------------------|---------------|----------|-------------|--------|-----------------|--|----------|---------------|
| Name, address, and EIN | Primary activity | Legal domicile | Predominant income (related, unrelated, excluded from tax under sections 512-514) | partners | ali s sec. | Share of | Share of | Dispr | ropor- | Code V-UBI amount in box 20 of Schedule K-1 (Form 1065) | Genera | l or Percenta |
| of entity | | (state or foreign | (related, unrelated, leveluded from tax under | 501(c |)(3) | total | end-of-year | alloca | nate itions? | amount in box 20 | partn | r? ownersh |
| | | country) | sections 512-514) | Yes | Nο | income | assets | Vac | No | (Form 1065) | Yes | <u>.</u> |
| | | | , | 163 | 140 | | | 163 | 110 | , | 103 | |
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